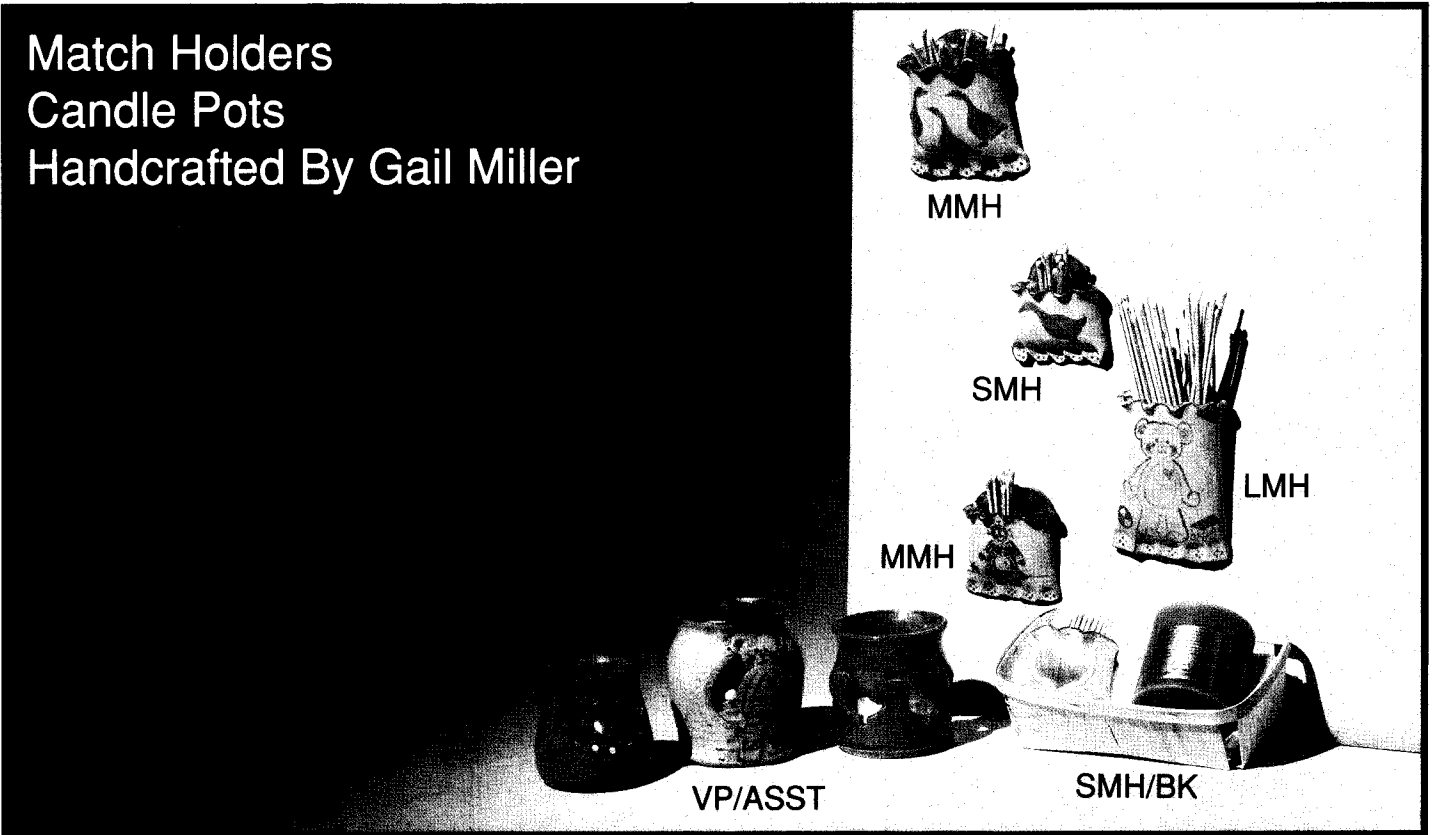


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Greensboro, N.C. 27402
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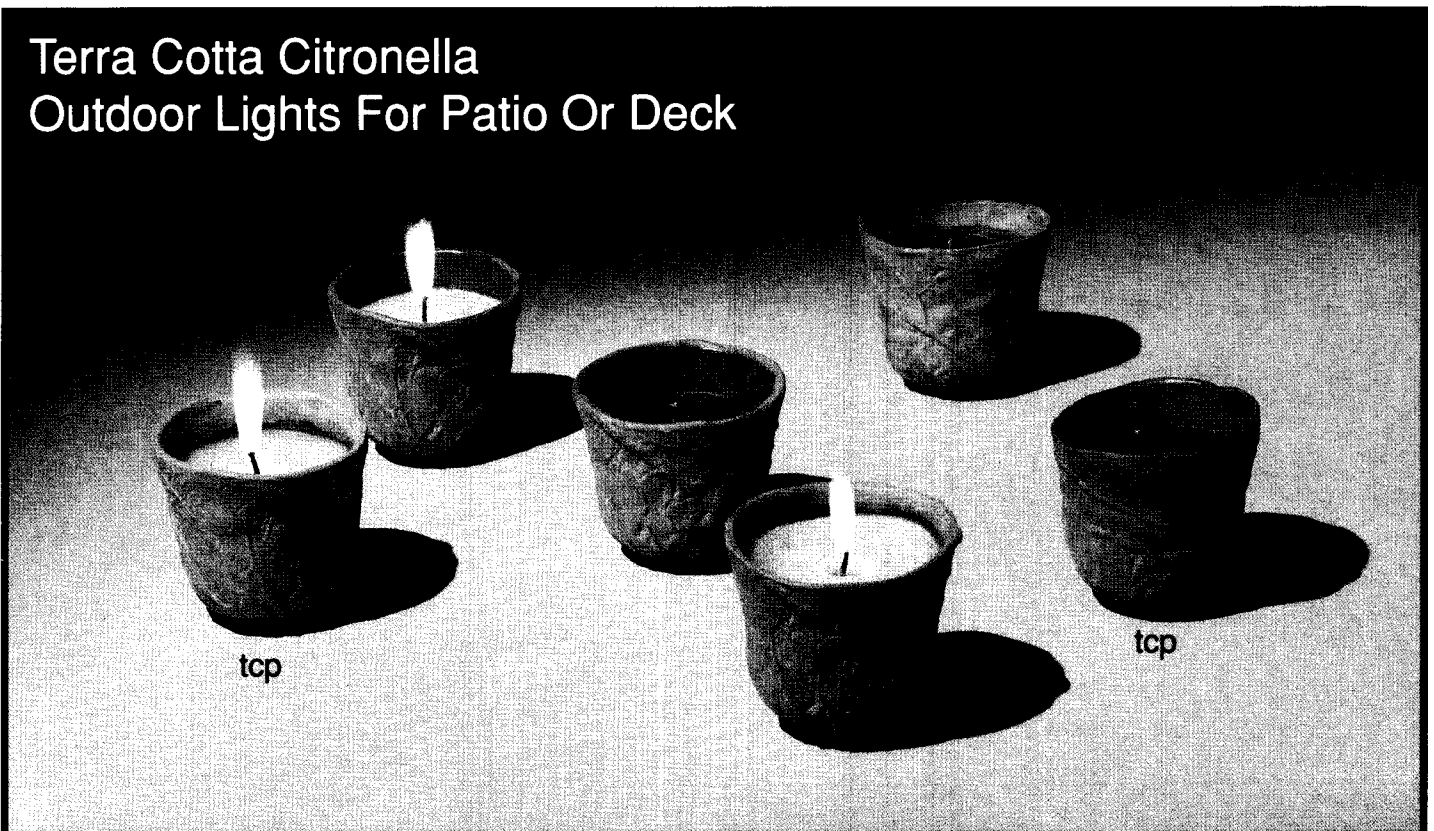


Corporate Offices:
503 Martin Street
Greensboro, N.C. 27406

Match Holders
Candle Pots
Handcrafted By Gail Miller



Terra Cotta Citronella
Outdoor Lights For Patio Or Deck

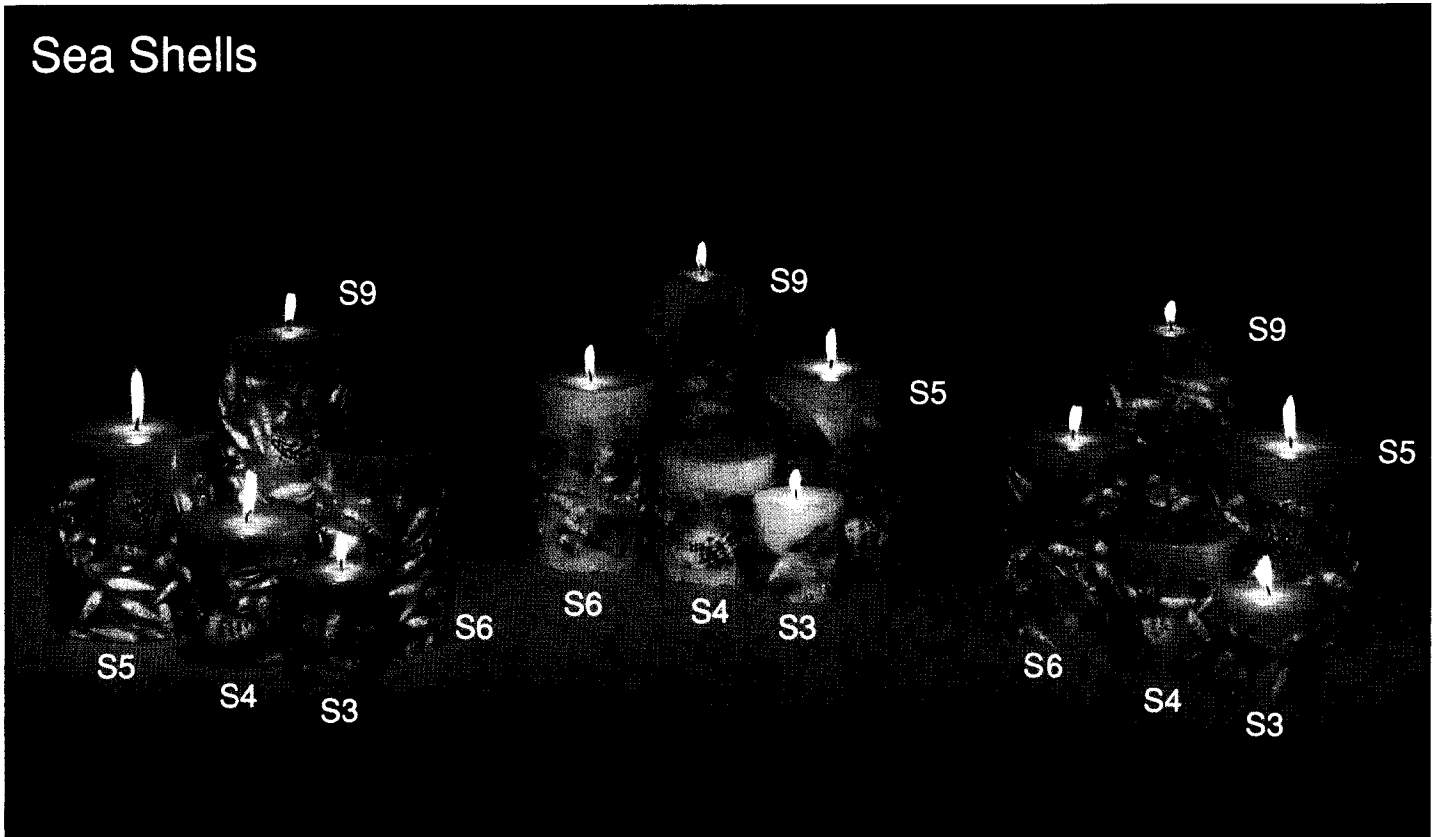


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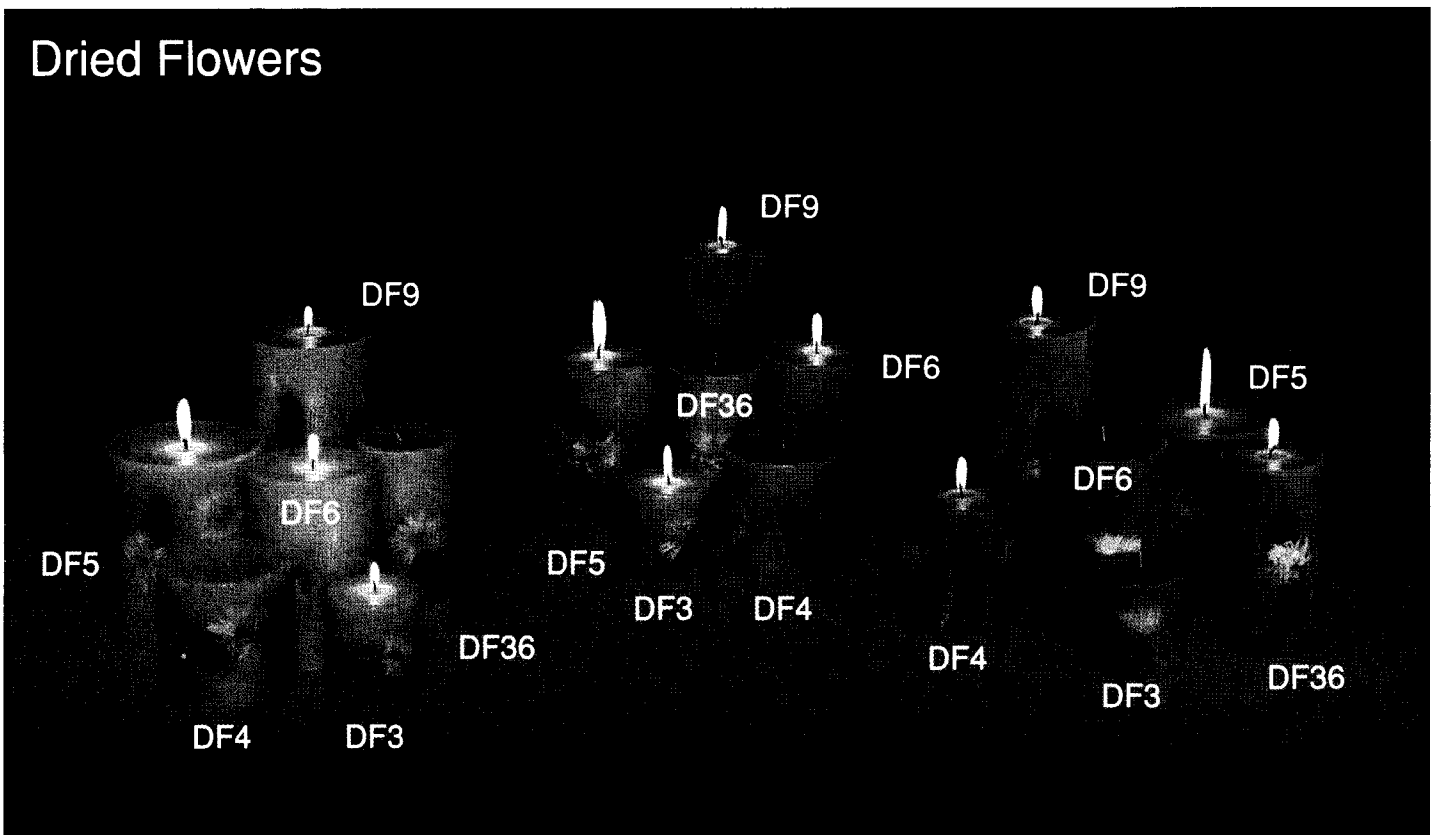


Corporate Offices:
503 Martin Street
Greensboro, N.C. 27406

Sea Shells



Dried Flowers

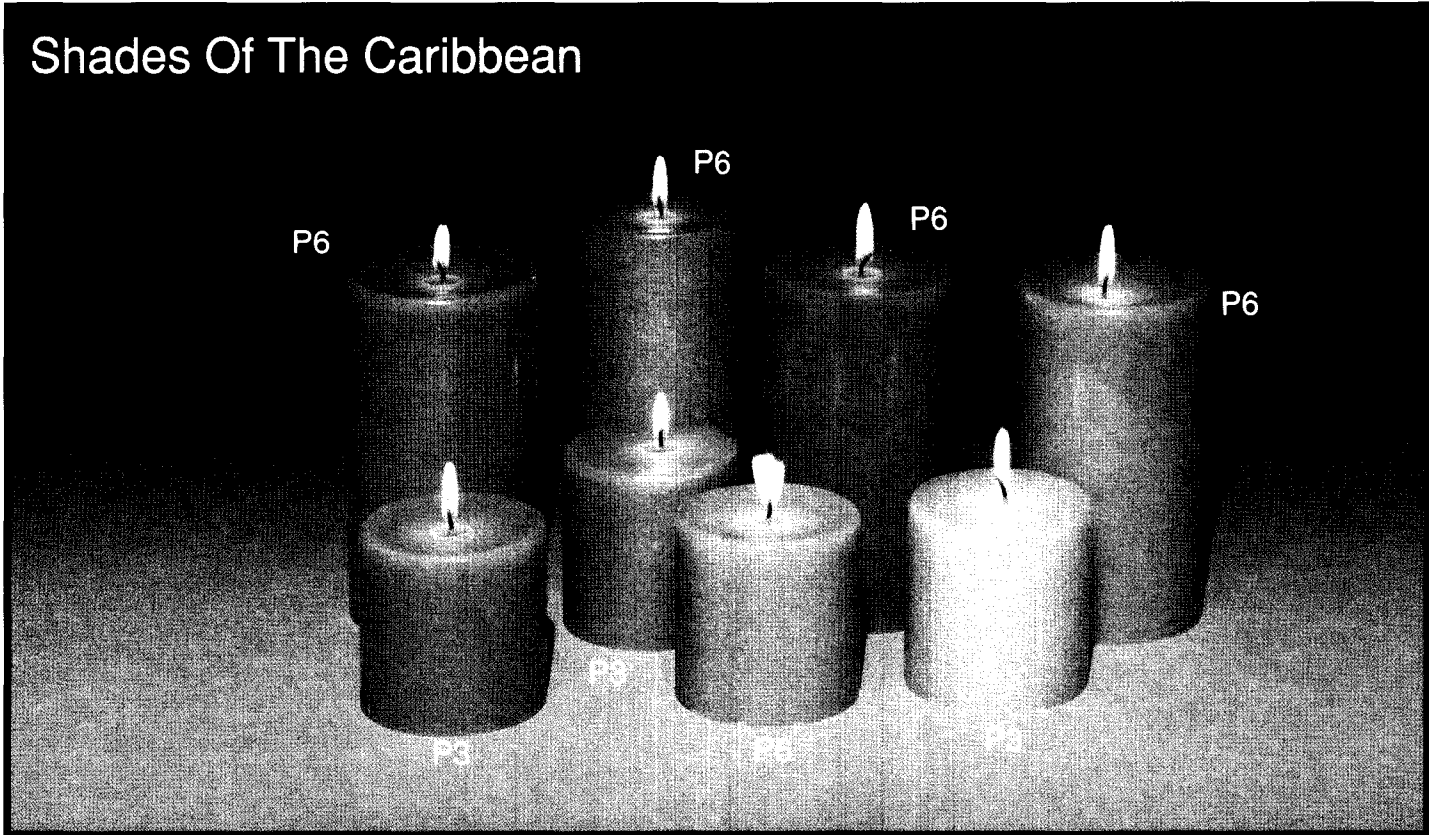


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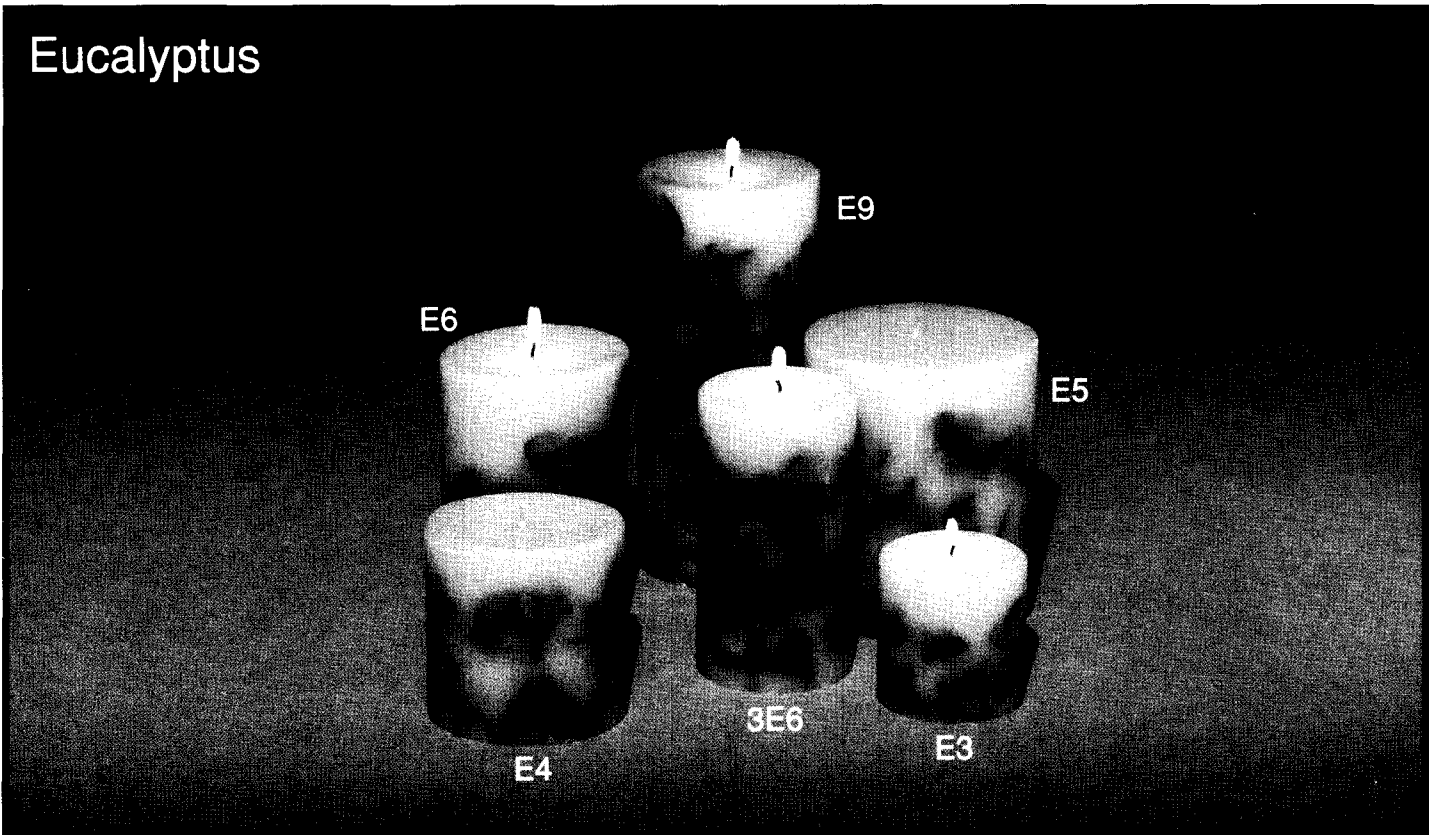


Corporate Offices:
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Greensboro, N.C. 27406

Shades Of The Caribbean



Eucalyptus

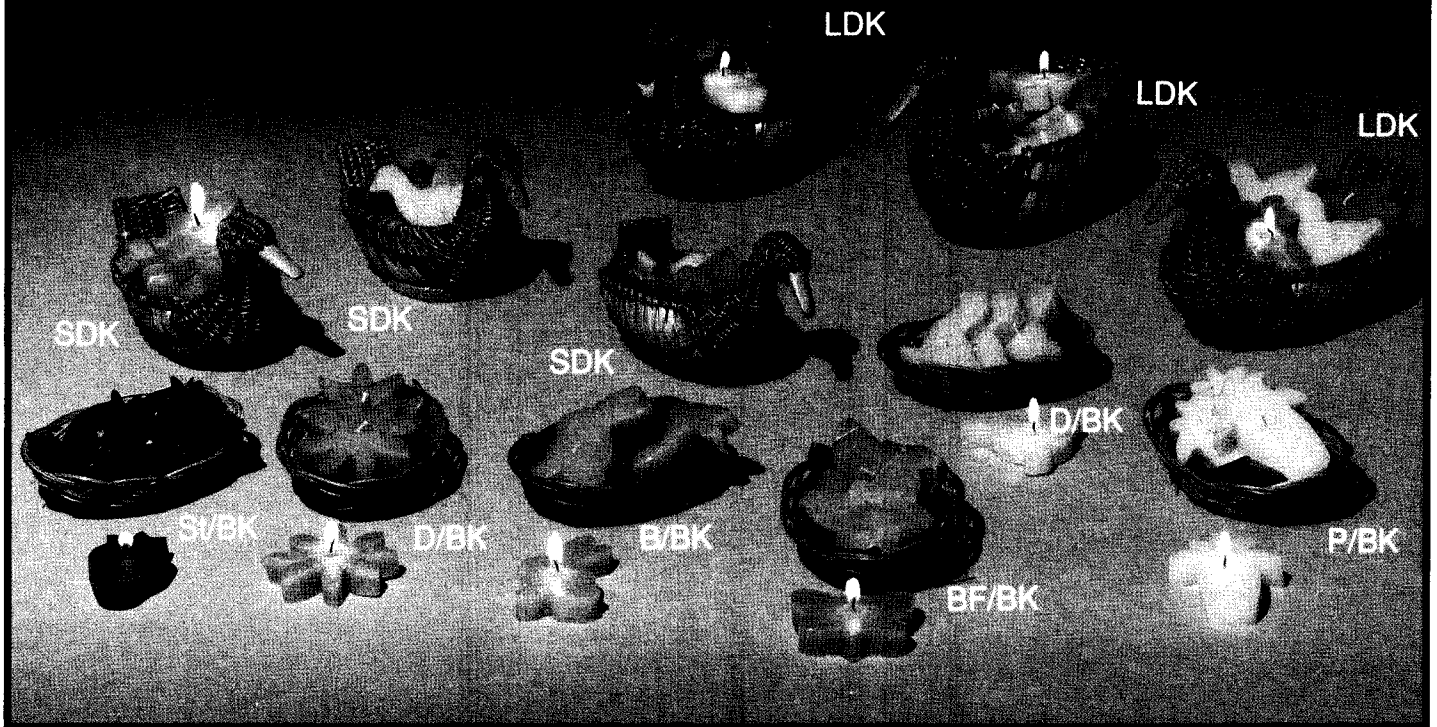


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Telephone (919) 274-2713



Corporate Offices:
503 Martin Street
Greensboro, N.C. 27406

Floater Candles



Fruit Baskets



Hot Wax

Wax Candle Company
Greensboro, NC 274
800/233-8591



S-1 — Assortment
S-2 — Assortment



CT-2124

CITRONELLA
Take the Sting
Out of Spring
The Original
LOTUS
Candle Company
Greensboro, NC

LWC-1 — Large Watering
SWC-1 — Sm
CT-2124 — Tu

Post Office Box 985
Greensboro, N.C. 27402
Telephone (919) 274-2713
To Place order toll free
1 800 233 8591



Corporate Offices:
503 Martin Street
Greensboro, N.C. 27406

Effective 1/1/88

PRICE LIST

ITEM #	Description	Size or Burn time (Apx)	PC/CS	Cost Each
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SHADES OF THE CARIBBEAN

Bring Spring and Summer into your home with solid Colored Pillars in colors of the Caribbean. You may choose from the following color/scent combo.

P3	Lavender/Lilac Yellow/Jasmine Peach/Rose Teal/Sandlewood	3x3	12	2.00
P6	Lavender/Lilac Yellow/Jasmine Peach/Rose Teal/Sandlewood	3x6	12	3.50

EUCALYPTUS CANDLES

These unique candles are heavily scented with the distinct fragrance of eucalyptus and are handcrafted with specially hand cut eucalyptus.

E3	3x3		12	3.30
3E6	3½x6		12	5.00
E4	4x4		12	5.00
E6	4x6		12	6.10
E9	4x9		6	9.10
E5	5x6		3	9.70

Terms: Net 30 Days
Minimum order and reorder: \$100.00
Freight: F.O.B. Greensboro
Returns: Must have return mdse authorization

Post Office Box 985
Greensboro, N.C. 27402
Telephone (919) 274-2713
To Place order toll free
1 800 233 8591



Corporate Offices:
503 Martin Street
Greensboro, N.C. 27406

Effective 1/1/88

PRICE LIST

ITEM #	Description	Size or Burn time (Apx)	PC/CS	Cost Each
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FLOATING CANDLES

INDIVIDUAL FLOATERS

ST	Strawberry	3-4 hrs.	12	.50
D	Daisy	3-4 hrs.	12	.50
B	Bunny	3-4 hrs.	12	.50
BF	Butterfly	3-4 hrs.	12	.50
P	Pineapple	3-4 hrs.	12	.50
G	Goose	3-4 hrs.	12	.50

SMALL FLOATER BASKET

3 Floaters in Basket

ST/BK	Strawberry (3) in basket		12	1.75
D/BK	Daisy (3) in basket		12	1.75
B/BK	Bunny (3) in basket		12	1.75
BF/BK	Butterfly (3) in basket		12	1.75
P/BK	Pineapple (3) in basket		12	1.75
G/BK	Goose (3) in basket		12	1.75

Assorted floaters in duck basket

SDK	Small duck basket filled with 6 asst. floating candles		6	3.75
LDK	Large Duck Basket with 12 Asst. floating candles		6	6.50

FRUIT BASKETS

FB	Basket contains: 3 Strawberry candles 3 Apple Candles, 6 Pineapple candles		3	14.00
ST/T	Basket Contains 4 Strawberry candles		3	6.95
Cap/S	Single Apple in Basket		12	1.75
ST/S	Single Strawberry in Basket		12	1.75

Terms: Net 30 days
Minimum order and reorder: \$100.00
Freight: F.O.B. Greensboro
Returns: Must have return mdse. authorization



TAKE THE STING OUT OF SPRING

PRICE LIST

ITEM #	DESCRIPTION	SIZE OR BURN TIME (appx)	PC/CS	COST EACH
NOSTALGIA TIN ASSORTMENTS				
NS-1	Assorted Designs	1 Size Burn Time 20-25 HR.	12	4.50
NS-2	Assorted Designs	3 Sizes Burn Time 30-35 HR.	12	5.00
Assorted Fragrances				
CITRONELLA SCENTED PRODUCTS				
Large & Small Watering Cans				
LWC-1	Assorted Colors	6x3½x4¼ Burn Time 50-60 HR.	12	7.50
SWC-1	Assorted Colors	4¼x2x4¼ Burn Time 30-40 HR.	24	5.50
TULIP TINS				
CT 21-24	Assorted Sizes & Shapes		12 Burn Time 20-30 HR.	4.50
TERRA COT A POTS				
TCP	Filled With CITRONELLA Scented Wax colored in RED, YELLOW, BLUE	3½Hx3¼DIA. Burn Time 25-35 HR.	12	4.50

OUR STANDARD TERMS ARE NET 30 DAYS
 F.O.B. GREENSBORO, NC.

PLEASE ALLOW 2-3 WEEKS FOR DELIVERY

Post Office Box 985
Greensboro, N.C. 27402
Telephone (919) 274-2713
To Place order toll free
1 800 233 8591



Corporate Offices:
503 Martin Street
Greensboro, N.C. 27406

Effective 1/1/88

PRICE LIST

ITEM #	Description	Size or Burn time (Apx)	PC/CS	Cost Each
<u>MATCH HOLDERS AND CANDLE POTS</u>		<u>HANDCRAFTED POTTERY</u>		Color and size may vary
MMH	Medium Match holder		6	5.15
SMH	Small Match Holder		6	4.00
LMH	Large Match holder		6	8.00
SMH/BK	Gift Basket includes SMH and 3x3 scented candle and is shrink wrapped.		6	6.10
VP/Asst	Votive Pots-Assorted Styles with hand cut designs includes 4-8 hour votive candles.		6	10.25

All Pottery items are designed and handcrafted by Gail Miller

Terra Cotta Citronella

Outdoor Lights for Patio or Deck-Attractive way to repel the insects.

TCP	3½x3½ terra cotta pots assorted colored wax	25-30 hours burn time	12	4.50
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SEA SHELLS

Our shell candles are made from sea shells gathered from beaches all over the world. All pillar candles are available in **THREE** COLOR/SCENT combos. Please Specify.

	White/Vanilla	Blue/Sandlewood	Peach/Ambrosia		
S3	3x3½			12	3.30
S4	4x4½			12	5.50
S6	4x6½			12	6.90
S9	4x9½			6	9.90
S5	5x5½			3	10.50

DRIED FLOWERS

These heavily scented pillar candles fashioned with preserved flowers, wheat and pine cones are available in **Three** COLOR/SCENT combos. Please Specify.

	Buff/Vanilla	Blue/Sandlewood	Peach/ Ambrosia		
DF3	3x3			12	3.30
DF36	3½x6			12	5.50
DF4	4x4			12	5.50
DF6	4x6			12	7.20
DF9	4x9			6	10.50
DF5	5x6			3	11.00

Terms: Net 30 Days

Minimum order and reorder: \$100.00

Freight: F.O.B. Greensboro

Returns: Must have return mdse authorization

Number	Quantity	Item Description	Cost
1031		Wooden Hearts w/Jute, blue & mauve, specify, Min. 6 pr	1.80 pr
1032		Burlap Heart w/Jute, 16", Min. 6 pr	1.10 pr
1033		Wooden Apple Core, hand carved, Min.6	3.25 ea 36.00 dz
1034		Whole Wooden Apple, Min. 6, NOT AVAILABLE	2.95 ea 34.00 dz
1035		Country Onion Wreath, 10" wire w/dried onions, Min. 2, undecorated decorated	9.50 ea 15.50 ea
1036		Country Herb Wreath, 10" wire w/herbs, Min. 2 undecorated decorated	10.70 ea 16.50 ea
1037		Country Corn Wreath, 10" wire w/corn, Min. 2	9.50 ea
1038		Onion Bunches, Min. 3	5.00 ea
1039		Carrot Bunches, Min. 3	5.00 ea
1040		Country Rattan Basket, set/2, Min. 2 sets	14.00 st/2
1041		Country Rag Basket, round, Min. 2	7.60 ea
1042		Country Rag Basket, wooden handles, round, Min. 2	11.50 ea
1043		Country Rag Basket, round, Min. 2	8.75 ea
1044		Country Pewter Wreath, 4" vine wreath w/farm animals, Min. 1 set/4 asst.	4.25 ea 17.00 st/4
1045		Country Pewter Bow, triple bell hanger, Min. 3	6.00 ea
1046		Country Pewter Bell Garland, 9' on jute, Min. 3	5.50 ea
1047		Country Barn Door Geese, wood painted, Min. 2	7.25 ea
1048		Country Heart Wooden Arm Chair, Min. 2	6.80 ea
1049		Black Willow Love Seat, Min. 2	4.45 ea
1050		Black Willow Arm Chair, Min. 2	3.15 ea
1051		Sophisticated Country Bow, Min. 6	3.50 ea
1052		Sophisticated Country Basket, Min. 6	3.75 ea
1053		Sophisticated Country Heart Wreath, 8", Min. 2	12.50 ea
1054		Haystack, 5"x7" haybale, Min. 3	6.00 ea
1055		Haywagon Hoedown, Min. 2	13.00 ea
1056		Pumpkin Bumpkin Wreath, 14" straw, Min. 2	16.00 ea
1057		Autumn Harvest Wreath, 14" grapevine, Min. 2	19.00 ea
1058		Country White Basket, wire w/blade grass, flowers Min. 2	20.00 ea
1059		Country White Wreath, wire w/blade grass, flowers Min. 2	22.00 ea
1060		Autumn Harvest Basket, grapevine & pvc	12.00 ea
1061		3" Frosted Tree, wooden base, Min. 3 dz	5.00 dz
1062		4" Frosted Tree, wooden base, Min. 3 dz	7.00 dz
1063		5" Frosted Tree, wooden base, Min. 2 dz	9.00 dz
1064		Small English Cottage, plaster house	3.75 ea
1065		Medium English Cottage, plaster house	4.40 ea
1066		Large English Cottage, plaster house	5.00 ea

PLEASE SEND ORDERS TO:

Vincent Lippe

11 EAST 26 STREET
NEW YORK, NY 10010
(212) 679-1573
ORDER TOLL FREE (800-221-2488)

Ship To:

Order Date:	Ship Date:	Cancel Date:	P.O. # / Dept. #

Number	Quantity	Item Description	Cost
46	_____	Peach Waxed Bow, 8"x12", Min.6	6.50 ea _____
47	_____	Wood "Baskets", w/vine handle, pictured in #48	16.00 st/2 _____
48	_____	Wood "N Green, asstd greens, min set/2	35.00 st/2 _____
49	_____	Friendly Heart Deer, 4" wood deer, Min.6	2.50 ea _____
50	_____	Hunter's Pride, 3" vine wreath, deer head, Min.4	4.00 ea _____
51	_____	Friendly Hearts Bird House, 12" removable post, Min. 2	11.00 ea _____
52	_____	Friendly Hearts Trio, 3" wood house, Min. set/3	10.50 st/3 _____
53	_____	Friendly Hearts Duo, 3" log house, Min. set/2	8.50 st/2 _____
54	_____	Bear Slate, 3" slate, Min. 1 dz	11.00 dz _____
55	_____	Born To Shop, 1 1/2" bag, Min. 1 dz	3.10 dz _____
56	_____	Shop Until You Drop, 1 1/2" bag, Min. 1 dz	3.10 dz _____
57	_____	I ♥ , 1 1/2" bag, Min. 1 dz	3.10 dz _____
58	_____	I ♥ N.Y., 1 1/2" bag, Min. 1 dz	6.75 dz _____
59	_____	I ♥ S.F., 1 1/2" bag, Min. 1 dz	6.75 dz _____
60	_____	I ♥ L.A., 1 1/2" bag, Min. 1 dz	6.75 dz _____
61	_____	Large Born To Shop, 3" bag, Min. 1 dz	3.85 dz _____
62	_____	Ski Wagon, 4" wood wagon, Min. 4	6.00 ea _____
63	_____	Ski Note, 3" slate, magnet, Min. 1 dz	34.00 dz _____
64	_____	On My Way, 3" red metal sleigh, Min. 4	5.50 ea _____
65	_____	Snow Fun, 3" red metal wagon, Min. 4	5.00 ea _____
66	_____	Ski Wheeling, 3" wood wagon, Min. 4	5.75 ea _____
67	_____	The Skier, 4" bear on skis	25.00/6 _____ 48.00 dz _____
68	_____	Cowboy Pete, 4" bear, magnet	22.00/6 _____ 42.00 dz _____
69	_____	Cool Luke, 4" bear, magnet	25.00/6 _____ 48.00 dz _____
70	_____	All Heart, 4" bear, magnet	22.00/6 _____ 43.00 dz _____
71	_____	Snow-Poke, 5" bear, Min. 6	4.00 ea _____

June, 1987

TERMS:

• ALL PRICES WHOLESALE •

Minimum opening order \$150.00; Reorder \$75.00
Orders under minimum subject to \$5.00 service charge
Net 30 days from date of invoice
Finance Charges of 1 1/2% charged on all past due accounts
All prices subject to change without notice
ABSOLUTELY NO RETURNS without written authorization from My Favorite Things!

Rep:	Old Account	New Account
Bill To:		
Terms:	Via:	Buyer Name:
		Phone:

Number	Quantity	Item Description	Cost
72	_____	Ski Joy, bear w/joy blocks	24.00/6 _____ 45.00 dz _____
73X	_____	Rock Around the Block Ornament, 2" block, Min. 4	3.00 ea _____
74X	_____	Merry Music, brass horns, pr. only, Min. 3 pr	4.00 pr _____
75	_____	Bubble Bear, everyday, 3" plastic ball, Min. 1 dz	54.00 dz _____
76X	_____	Bubble Bear, Christmas 3" plastic ball, Min. 1 dz	54.00 dz _____
77X	_____	Santa Bubble, 3" plastic ball, Santa Head, Min. 6	5.00 ea _____
78	_____	Snow Ball, 3" plastic ball	27.00/6 _____ 50.00 dz _____
79	_____	Merry Me Bride, 3" plastic ball	27.00/6 _____ 50.00 dz _____
80	_____	Merry Me Groom, 3" plastic ball	27.00/6 _____ 50.00 dz _____
81X	_____	Ted E. Wreath, 3" wreath/w bear, Min. 6	3.00 ea _____
87X	_____	Computer Set, computer w/bear, Min. 1 set	14.00 st/3 _____
88	_____	Santa's Reindeer (not pictured in catalogue)	17.00 dz _____
89X	_____	Santa Face, small 4"	2.25 ea _____ 42.50 dz _____
90X	_____	Jolly St. Nick, 6" (large) curly beard, Santa	2.80 ea _____ 28.00 dz _____
91X	_____	Clip-On Rudolph, 3" clips on, Min. 1 dz	17.00 dz _____
92X	_____	Rudolph Slate, Min. 3	5.00 ea _____
93X	_____	Chalk Talk, Min. 3	5.00 ea _____
94X	_____	Sitting Pretty, metal sleigh w/bear, Min. 3	4.25 ea _____
95	_____	Bird Nest Ornament, clips on, asst. birds, Min. 6	3.50 ea _____
96X	_____	Bird Nest Ornament, clips on, Christmas, Min. 6	3.50 ea _____
101	_____	Halloween Bear, 4" bear, Min. 1 dz	30.00 dz _____
102	_____	The Wedding Couple, Bride & Groom 4" bear; 2 asst. Min. 3 pr	7.00 pr _____ 42.00 dz _____
103	_____	The Wedding Party, bridesmaid, flower girl, coms mauve, blue, pink, champagne, toast, Min. 6	3.50 ea _____
104	_____	Sports Bear, bear w/ asst sports novelties, Min. 6	18.00/6 _____ 33.00 dz _____
105	_____	Gift Bears, bear w/asst novelties, Min. 6	20.00/6 _____ 36.00 dz _____

Number	Quantity	Item Description	Cost
106		Friends, bear w/asst home novelties, Min. 6	20.00/6 36.00 dz
107X		Hayride, wood wagon w/bear, haybale, Min. 3	6.50 ea
110X		Bear In Box, 4" bear, 2" box, Min. 4	3.00 ea
111X		Biking Bear, metal trike w/bear, Min. 3	6.00 ea
112X		Scootin' Along, red metal scooter w/bear, Min. 3	4.00 ea
113X		Santa's Helper, reindeer & horse sleigh w/bear, Min. 2 pr	12.50 pr
115X		Wood Alphabet Block Ornament, Min. 1 dz	15.00 dz
119X		Jingle, Jingle, red metal bell w/bear, novelties	21.00/6
121X		Mittens, knit mittens, asst. novelties, Min. 2 pr	7.00 pr
125		The Cowboy, 4" fuzzy bear w/hat, Min. 6	2.75 ea
126		Ride 'em Cowboy, jointed bear on horse, Min 4	5.00 ea
128X		Christmas Treats, gumball machine w/bear, Min. 6	2.50 ea
129X		Surprise, mini mailbox w/bear, novelties, Min. 3	4.00 ea
131X		Ba-ta-tat-tat, drum w/bear, novelties, Min. 4	7.00 ea
132		Nesting Duck, nest w/duck decoy, Min. 4	2.90 ea
133		Duck Decoy Wreath, 4" vine wreath, duck, Min. 4	4.00 ea
139		Goose Magnet, 3" wood magnet, Min. 1 dz	15.00 dz
140		Goose Magnet, 3" wood magnet, Min. 1 dz	14.00 dz
141		Minibears, mini bear w/magnet (Not pictured) Min. 1 dz	7.50 dz
144		Country Cousins, black doll 3" w/magnet, asst. 2 Min. 1 dz	17.00 dz
145		Born to Shop Magnet, 1 1/2" bag w/magnet, Min. 1 dz	14.00 dz
146		Bearly Note, 2" slate w/bear, magnet, asst. 2, Min. 1 dz	14.00 dz
147X		Bunny Ride, 4" bunny, red wood wagon, Min. 3	5.00 ea
149X		Glad Tidings, iridescent musical instruments, Min. 2 pr	6.00 pr
151X		Snowflake Angel, Min. 2	5.75 ea
152X		Faru Goose, ceramic goose, 3" wood wagon, Min. 3	3.25 ea
153X		Country Goose, ceramic goose, 2" box, Min. 1 dz	24.00 dz
154X		Snow Goose, goose on 4" red metal sled, Min. 6	20.00 st/6
155X		Riding, 4" small flat wood bear, wagon, Min. 3	4.25 ea
156X		Coasting, 4" flat wood jointed bear, scooter, Min. 3	3.50 ea
157X		Forest Friend, 4" wood deer, Min. 6	2.25 ea
158X		Greetings, 4" vine wreath w/wood banner, Min. 2 st	9.75 st/3
159X		Snowing, 5" water ball, Min. 6	14.40/6 24.00 dz
160X		Song Bird, 5" gold instrument w/bird, 2 asst., Min. 2 pr	5.00 pr
161X		Kids & Toys, on park bench w/novelties, Min. 2 pr	10.00 pr
162X		Candy Sticks, 9" ceramic suckers w/jointed bear, Min. 1 st	12.00 st/3

Number	Quantity	Item Description	Cost
163X		Drummer Bear, 4" jointed bear on foil drum, Min. 6	3.00 ea
164X		Noel, blocks on cord, Min. 3	3.75 ea
165X		Joy, blocks on cord, Min. 3	3.75 ea
166X		Small Jingle Wreath, 4" ring of bells, Min. 3	4.50 ea
167X		Large Jingle Wreath, 6" ring of bells, Min. 3	6.25 ea
168		Welcome Wreath, 8" grapevine wreath, Min. 2	14.50 ea
169		Garden Song, hand-wrapped flowers, bird, nest	10.00 ea
170X		Bearly Toyland, blocks, bear, toys, novelties, Min. 2	8.50 ea
171X		Christmas March, pull toy w/soldier, novelties	8.00 ea
172X		Packed Full, 21" stocking, novelties, Min. 2	10.00 ea
173X		Knit Stockings, 21" x 5" stocking, Min. 3	2.75 ea
174		Country Angel Tree Top, 9" muslin, wood wings	5.00 ea
175		Country Angelette, 5" muslin, wood wings	3.00 ea 30.00 dz
176		Country Angel's Garland, 3 dolls, stars, jute, 5"x32"	9.00 ea
177		Rocking, mini red rocking chair w/bear	4.00 ea
178		Country Angel Quartet, st/4 asst w/muslin wings	10.50 st/4
179		Country Friends, st/4 asst 2 white, 2 black	9.00 st/4
180X		Paper Garlands, 9' Reindeer Rudy & Co, Teddy & Co, Mr. Claus & Co, Min 3 dz asst	7.00 dz
186		Small Olde World Santa, 5" wood	3.00 ea 30.00 dz
187		Large Olde World Santa, 8" wood	10.00 ea
187X		Santa W/Pack, 16" stuffed santa	19.50 ea
188		Country Rocking Horse, 9" wood	7.00 ea
189		Country Duet, asst. 2, wood sleigh, novelties, Min. 1 set	36.00 st/2
190X		Christmas Tree, 6 1/2' two tone pvc	58.60 ea
191X		Christmas Tree, 7 1/2' two tone pvc	79.50 ea
192X		Christmas Tree, 4' Canadian pine pvc	17.50 ea
194X		Ring-A-Ling, bell hanger, Min. 1 dz	21.00 dz
195X		Wee Dinner Bell, Min. 3	5.50 ea 55.00 dz
196		Muslin Bear, 5 1/2" bear	3.35 ea 33.50 dz
197		Plaid Bear, 13" red/white plaid	12.50 ea
198		Favorite Bear, 6" white or tan	3.75 ea
199		Favorite Bear, 8" white or tan	4.75 ea
200		Jointed bears, 3 1/2"	12.00 dz
201		Fuzzy bears, 4"	12.00 dz
202X		Frosty, sitting white bear, w/hat/scarf/mittens	9.45 ea
203		Olde World Bear, 6", Min. 6	3.30 ea 33.00 dz
204		Wee Bear, Min. 1 dz, NOT AVAILABLE	18.00 dz

Number	Quantity	Item Description	Cost
205	_____	5" acrylic bear, tan or white, jointed, Min. 1 dz	18.00 dz _____
206	_____	6" acrylic bear, tan or white, jointed, Min. 1 dz	24.00 dz _____
207	_____	8" acrylic bear, tan or white, jointed, Min. 6	2.95 ea _____
208	_____	10" acrylic bear, tan, jointed	3.95 ea _____
209	_____	Hat & Scarf Set, green/red stripe, Min. 6	1.20 ea _____ 12.00 dz _____
210	_____	Hat & Scarf Set, w/red hearts, Min. 6	3.00 ea _____ 30.00 dz _____
211	_____	Sweater & Hat Set, hat has "holes" for ears, Min. 6	2.50 ea _____ 25.00 dz _____
212	_____	Sweater, Hat & Scarf, fits 10" bear, Min.6	4.40 ea _____ 44.00 dz _____
213	_____	Sweater, Hat & Scarf, fits 10" bear, Min.6	4.40 ea _____ 44.00 dz _____
216	_____	Small Chair, Min. 6	1.50 ea _____
217	_____	Medium Chair, Min. 3	2.38 ea _____
218	_____	Large Chair, Min. 2	4.50 ea <u>NOT AVAILABLE</u>
219	_____	Park Bench, 12" x 14", Min. 1	12.75 ea _____
220	_____	Painted Bench, 8" x 12", red/green, Min. 2	10.00 ea _____
221	_____	Ladder, natural wood 24", Min. 1	14.00 ea _____
222X	_____	Small Paper Mache' Santa, antique finish, Min. 2	8.00 ea _____
223X	_____	Large Paper Mache' Santa, antique finish, Min. 2	12.00 ea _____
224X	_____	Country Noel Wagon, wood bear, novelties	10.50 ea _____
225X	_____	Step Up, 6" ladder, 5" bear, novelties	14.00 ea _____
226X	_____	Pull Along, pull toy, bear, 12" tree, novelties	14.00 ea _____
227X	_____	Story Bear, med. chair, 8" bear, novelties	13.50 ea _____
228X	_____	Excitement, lg. chair, 12" bear, novelties	30.00 ea _____
229x	_____	Song Book, set/3, plays notes, keyboard, asst. 3	30.50 st/3 _____
230	_____	Beady Teddy, 6" bear, hat & scarf, Min. 2	5.50 ea _____
231X	_____	Big Boy Biker, red metal trike, 5" bear, Min. 2	7.50 ea _____
232X	_____	Farm Hands, haywagon w/lamb, cow	12.00 ea _____
233X	_____	Ride Along, wood trike, 8" bear, novelties	12.00 ea _____
234X	_____	Country Delivery, horse cart, 8" bear, etc.	15.00 ea _____
235X	_____	Santa Express, 4 part wood train, Min. 2	9.00 ea _____
236X	_____	Santa's Train, 3 part train w/Santa, etc.	25.00 ea _____
237X	_____	Santa Four, set/4 asst., Min. 1 set	11.00 st/4 _____
238X	_____	Carved Santa, hand carved wood, Min. 2 pr	9.00 pr _____
239X	_____	Ring Around the Wreath, 6" wreath, smoke train, Min. 2	7.50 ea _____
240X	_____	Toy Chest, 4" wood w/asst. novelties, Min. 3	4.80 ea _____
241X	_____	Small Pine Tree, 24" pvc (not pictured)	6.00 ea _____
242	_____	Country Angel Child, 5 1/2" plaid angel, Min. 6	3.50 ea _____ 35.00 dz _____
243X	_____	Gold Tinsel Coil, springy coil (not pictured)	4.00 hg _____

Number	Quantity	Item Description	Cost
244X	_____	Candle Centerpiece, 32" pvc, (not pictured)	25.00 ea _____
381X	_____	Canadian Pine Garland, 9', (not pictured)	11.75 ea _____
382X	_____	Canadian Pine Garland, 9', (not pictured)	7.00 ea _____
383X	_____	Snow Bubble Pine Tree, 36"	26.00 ea _____
384X	_____	Snow Bubble Pine Tree, 24"	11.00 ea _____
385X	_____	Snow Bubble Pine Tree, 12", undecorated decorated	4.00 ea _____ 22.50 ea _____
386	_____	Mini Pine Tree, 12", spruce pvc	3.00 ea _____
387	_____	Draped Cherubs, 3 assorted, Min. 2 sets	9.75 st/3 _____
388	_____	Victorian Wreath, 4" willow wreath, asst. red, burgundy, blue, mauve, Min. 6/color	4.00 ea _____
389	_____	Red Waxed Bow, 9"x9", Min. 6	6.50 ea _____
390	_____	Small Angel Face, 7" paper mache', undecorated decorated natural	4.50 ea _____ 9.00 ea _____
391X	_____	Small Angel Face, 7" paper mache', undecorated decorated Christmas	4.50 ea _____ 9.00 ea _____
392	_____	Large Angel Face, 20" paper mache', undecorated decorated natural	11.00 ea _____ 18.00 ea _____
393X	_____	Large Angel Face, 20" paper mache', undecorated decorated Christmas	11.00 ea _____ 18.00 ea _____
394	_____	Small Paper Mache' Cherub, 7", undecorated decorated natural	5.50 ea _____ 9.50 ea _____
395X	_____	Small Paper Mache' Cherub, 7", undecorated decorated Christmas	5.50 ea _____ 9.50 ea _____
396	_____	Medium Paper Mache' Cherub, 12", undecorated decorated natural	8.75 ea _____ 15.00 ea _____
397X	_____	Medium Paper Mache' Cherub, 12", undecorated decorated Christmas	8.75 ea _____ 15.00 ea _____
398	_____	Large Paper Mache' Cherub, 18", undecorated decorated natural	17.00 ea _____ 25.00 ea _____
399X	_____	Large Paper Mache' Cherub, 18", undecorated decorated Christmas	17.00 ea _____ 25.00 ea _____
400X	_____	Small Paper Mache' Sitting Deer, undecorated decorated	8.50 ea _____ 12.25 ea _____
401X	_____	Large Paper Mache' Sitting Deer, undecorated decorated	16.50 ea _____ 21.00 ea _____
402X	_____	Large Paper Mache' Standing Deer, undecorated decorated	23.50 ea _____ 28.00 ea _____
403X	_____	Paper Mache' Squirrel, undecorated decorated	8.50 ea _____ 12.25 ea _____
404X	_____	Paper Mache' Rabbit, undecorated decorated	10.50 ea _____ 14.25 ea _____
405W	_____	Small Paper Mache' Sitting Deer, white wash, undecorated decorated	9.50 ea _____ 13.25 ea _____
406W	_____	Large Paper Mache' Sitting Deer, white wash, undecorated decorated	17.50 ea _____ 22.00 ea _____
407W	_____	Large Paper Mache' Standing Deer, white wash, undecorated decorated	24.50 ea _____ 29.00 ea _____
408	_____	Paper Mache' Geese, Min. 1 pr, undecorated decorated natural	31.00 pr _____ 39.50 pr _____

Number	Quantity	Item Description	Cost
409X		Paper Mache' Geese, undecorated decorated Christmas	31.00 pr 39.50 pr
410		Henry & Henrietta Goose, painted paper mache', Min. 1 pr, undecorated decorated	31.00 pr NOT 35.00 pr AVAILABLE
411		Straw Bonnet, see #410 goose, 3 asst., Min. 3	4.00 ea
412		Pumpkin Patch Pumpkin, small paper mache' painted pumpkin, Min. 3	5.00 ea NOT AVAILABLE
413		Pumpkin Patch Pumpkin, medium paper mache' painted pumpkin, min. 3	6.50 ea NOT AVAILABLE
499		Bow Tie Teddy Wreath, 13" metal wreath (not pictured)	7.40 ea
500X		Teddy Wreath, 18" pvc w/metal teddy	19.00 ea
501X		Old Fashioned Wreath, 18" pvc w/novelties	18.50 ea
502X		Musical Wreath, 24" pvc w/ornaments	30.00 ea
503X		Pixie Wreath, 18" pvc w/15" doll	30.00 ea
504X		Silver Glitter Wreath, 10" grapevine	7.50 ea
505X		Gold 'N Brite Wreath, 18" pvc w/ornaments	11.50 ea
506X		Gold 'N Brite Basket, grapevine & pvc	12.50 ea
507X		Silver 'N Brite Basket, grapevines & pvc	12.50 ea
508X		Christmas White Wreath, 10" wire w/decorations	10.50 ea
509X		Christmas White Basket, wire w/decorations	8.50 ea
510X		Country Gold Wreath, 10" wire w/decorations	15.50 ea
511X		Country Gold Basket, wire w/decorations	9.00 ea
512X		Frosted Rose Wreath, 18" white washed grapevine	24.50 ea
513X		Frosted Rose Sleigh, white mica w/greens, roses	15.00 ea
514X		Frosted Tree Top Angel, 13" porcelain	25.00 ea
515X		Frosted Sleigh, white mica w/silver	15.00 ea
516X		Frosted White Basket, wire w/silver	20.00 ea
517X		Frosted Silver Horns, set/3, Min. 1 set	22.00 st/3
518X		Frosted Glass Ball, 80mm glass ball	5.75 ea
519X		Frosted Wire Bell, white mica	6.00 ea
520X		Frosted Snowball, 4" styrofoam ball	5.00 ea
521X		Holly Sleigh, w/8" porcelain Santa	20.00 ea
522X		Snow Basket, hand painted, 8"x7", set/3, Min. 1 set	30.00 st/3
523X		Victorian Sleigh, 6" burgundy sleigh, 4 asst., trim colors: blue, burgundy, red, mauve, specify	8.50 ea
524X		Father Christmas, porcelain bisque, 9"	15.00 ea
525X		Sleigh Ride, 11"x10", 8" bear	23.00 ea
650X		Santa Coaster, 6 coasters	13.00 ea
651		Coaster Basket w/ Ducks, 6 coasters, asst. 4, Min. 4	7.50 ea
669X		Poinsettia Basket, grapevine basket	28.00 ea
800		Bottle Holder, natural, single basket, Min. 3	9.00 ea
801X		Bottle Holder, Christmas, single Basket, Min. 3	9.00 ea

Number	Quantity	Item Description	Cost
910X		Tree Top, w/8" bear, white or tan, specify	17.00 ea
912X		Santa's Stocking, asst. novelties, Min. 1 set	12.00 st/3
999		Itsy Bitsy Folk Art Doll, 2" black doll, asst. 3 min. 1 dz	11.60 dz
NBX		Napkin Basket, Christmas decor	11.50 ea
H-9		Flower Hat, straw 24" w/asst. flowers	21.00 ea
H-10		Hat w/Wide Lace on Brim, asst. flowers	21.00 ea
1000		Wood Folk Art Doll, 5", asst 2, black/white, Min. 4	2.25 ea
1001		Small Wood Painted Hearts, 6 colors, country red Christmas red, blue, green, rose, rust, pkg/24, Min. 1 dz asst.	1.25 pkg
1002		Medium Wood Painted Hearts, 6 colors as above, pkg/16, Min. 1 dz asst.	1.25 pkg
1003		Large Wood Painted Hearts, 6 colors as above, pkg/12, Min. 1 dz asst.	1.25 pkg
1004		Country Folk Art Wreath, 3" w/wood novelty, Min. 1 dz	32.50 dz
1005		Country Folk Art Doll, 11" black/white, 2 asst	4.25 ea
1006		Country Cousins, 3" black dolls, Min. 1 dz	15.50 dz
1007		Canadian Goose Wreath, 18" grapevine, wood goose	28.00 ea
1008		Watermelon, wood on jute, Min. 1 dz	10.00 dz
1010		Duck Planter, wood duck w/asst. greens, Min. 2	18.00 ea
1011		Mini Goose Wreath, 4" vine wreath, Min. 3	4.25 ea
1012		Hearts & Flowers Wreath, 6" grapevine, Min. 4	9.00 ea
1013		Ducks au Natural Wreath, 10" grapevine, Min. 2	16.50 ea
1014		Spring Fling Wreath, 12" pastel painted grapevine w/hand wrapped flowers	24.00 ea
1015		Rug Beater, 5 1/2" wire, wood handle, Min. 1 dz	7.50 dz
1016		Amish Girl Doll "Rebecca", Min. 3	4.50 ea
1017		Amish Boy Doll "James", Min. 3	4.50 ea
1018		"Hanna" Doll, white girl, Min. 3	2.50 ea
1019		"Luke" Doll, white boy, Min. 3	2.50 ea
1020		"Amos" Doll, black boy, Min. 3	2.50 ea
1021		"Sarah" Doll, black girl, Min. 3	2.50 ea
1022		"Aunt Carrie" Doll, black mammy, Min. 3	4.50 ea
1023		"All God's Children", doll garland, Min. 3	11.00 ea
1024		Country Mother & Baby, black mamma, Min. 2	10.75 ea
1025		Country Bunny Boy, Min. 2	8.50 ea
1026		Country Bunny Girl, Min. 2	8.50 ea
1027		Country Poke-Child, stenciled, Min. 1 dz	12.00 dz
1028		Country Poke-Heart, stenciled, Min. 1 dz	10.00 dz
1029		Country Poke-Bear, stenciled, Min. 1 dz	12.00 dz
1030		Tin Teddy Holder, Min. 6	1.65 ea



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DIOCESE OF THE ARMENIAN CHURCH OF AMERICA, 630 SECOND AVENUE, NEW YORK, N.Y. 10016-4885 212 686-0710

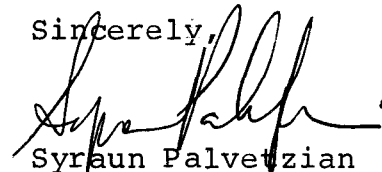
Archbishop Torkom Manoogian, Primate

February 3, 1988

To whom it may concern:

Please be advised that Nina Marson is an employee of the Diocese of the Armenian Church of America. She represents our organization as a buyer for our gift and book store. Since we are a non-profit organization, we do not have a resale number; we do, however, have a tax exempt status. I am herewith enclosing a tax exempt form as proof that we are non-profit.

Sincerely,



Syraun Palvetzian
Executive Director

Encl.

State of New York - Department of Taxation and Finance - Sales Tax Bureau
 New York State and Local Sales and Use Tax

EXEMPT ORGANIZATION CERTIFICATION

VENDOR		EXEMPT ORGANIZATION	
	NAME		
	AND		
	ADDRESS		

THIS CERTIFICATION IS ACCEPTABLE IF THE PURCHASER HAS ENTERED ALL INFORMATION REQUIRED.

CERTIFICATE NUMBER
EX - 107365

THE UNDERSIGNED HEREBY CERTIFIES THAT THE ORGANIZATION NAMED ABOVE HAS RECEIVED AN EXEMPT ORGANIZATION CERTIFICATE AND IS EXEMPT FROM STATE AND LOCAL TAXES ON ALL ITS PURCHASES.

William J. Gallagher *Chief Accountant* *2-3-88*
 SIGNATURE OF OFFICER TITLE DATE

INSTRUCTIONS FOR USE OF CERTIFICATION

An Exempt Organization Certification (ST-119.1) must be presented to your vendor at the time the original purchase is made. For subsequent purchases from the same vendor, the exempt organization's name, address and certificate number on the sales slip or billing invoice are sufficient.

Exempt Organization Certifications should be retained by vendors for at least three years after the last date property or services were sold to the organization tax-free. The certification shall be considered part of any order given to the vendor and shall remain in force until revoked.

A supply of ST-119.1 may be obtained at any State District Tax Office or from the main office of the Sales Tax Bureau, State Campus, Albany, New York 12227. Private reproduction of ST-119.1 may be made without prior permission from the Sales Tax Bureau.

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Frankenmuth, Mich.

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P.O. Box 176
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U.S.A.

Phone 517-652-9931

Address Correction Requested
Return Postage Guaranteed

TO: Nina Marson
Diocese of the Armenian Church of America
630 2nd Avenue
New York, N.Y. 10016

Contents: Merchandise [4th class mail]

OVER 40 YEARS OF SERVICE

Syraun —

These three ornaments were sent to me as examples of what this company can do; although I don't like them, we do custom work (with our design) and have some nice ornaments made in L. They have^a sales showroom in New York where other lines and manufacturers represented. Shall I pursue this

Nina

Please return this information to me once you have looked it over.

(DIVISION OF BRONNER DISPLAY & SIGN ADVERTISING, INC.)

OVER 35 YEARS OF SERVICE

RETURN
TO
→**BRONNER'S**25 CHRISTMAS LANE
POST OFFICE BOX 176
Frankenmuth, MICHIGAN 49734-0176 U.S.A.designers
producers
importers
exporters
distributors

of

decorations
gifts • flags
display supplies
screen printing
exhibits • signs
parade materials

TO

Nina Marson
Diocese of the Armenian Church of America
630 2nd Avenue
New York, N.Y. 10016

DATE 1/88

dial 517 652-9931

Dear Nina:

Enclosed is the Vincent Lippe 1988 price list and color brochure as well as the Bronner Dealer Policy.

The terms and conditions would vary between the two. Vincent Lippe offers terms of Net 30 days to qualifying accounts, and their minimum order is \$100.00 wholesale.

Bronner's terms are cash prior to shipment on the initial order, with reorders Net 10 days to qualifying accounts, and the minimum order is \$300.00 based on retail prices.

Also enclosed is the Austrian custom ornament price list you requested.

Samples are being sent to you. One is the A-84-13 Armenian Christmas Greeting-red shiny and the others are samples of custom ornaments Bronner's have done for other customers.

The A-84-13 Armenian Christmas Greeting, can be ordered through the Vincent Lippe showroom.

Once the Bronner's Retail/Wholesale catalog is completed, in mid-March, 1988, a copy will be sent to you.

Thank you for your inquiry. We hope that we can be of service to you.

Appreciatively,

REPLY

Joanne M. Brewer, Dealer Dept.

enclosure

SIGNED

BRONNER'S

25 CHRISTMAS LANE
POST OFFICE BOX 176
FRANKENMUTH, MICHIGAN 48734-0176 U.S.A.



INVOICE NO.

BC- 16577

INVOICE DATE _____
DATE ORDER ENTERED **1/26/88**

BILL TO: NINA MARSON
DIOCESE OF THE ARMENIAN CHURCH OF AMERICA
630 2ND AVENUE
NEW YORK, N.Y. 10016

SHIP TO:

SAVE

ORDERED BY: _____ WANTED BY: **A/O**
CUST. ORDER NO. _____ DATE SHIPPED _____ SHIPPED VIA _____ TERMS _____ SALESMAN _____

SHIPPING MEMO

DI

QUAN ORD.	QUAN SHIPPED	BRONNER NUMBER	ITEM NUMBER	DESCRIPTION	UNIT PRICE	AMOUNT
1PC		79-285	A-24-13	ARMENIAN CHRISTMAS GREETING		
1PC				DIOCESE OF BELLEVILLE - GREEN SATIN W/WHITE PRINT		
1 PC				ST. JOHN EVANGELICAL LUTHERAN CHURCH BLUE SATIN W/WHITE PRINT		
						NO CHARGE
ACKNOWLEDGEMENT						
(F.O.B. FRANKENMUTH, MI)						
NOTE: YOU MAY RETURN THE SAMPLES TO BRONNER'S IF YOU WISH.						
THANK YOU!						

RESALE

- POSITIVELY NO RETURNS WITHOUT OUR WRITTEN AUTHORIZATION.
- IF SHIPMENT ARRIVES DAMAGED OR CONCEALED DAMAGE IS SUSPECTED. ASK FOR IMMEDIATE CARRIER INSPECTION TO PROTECT CLAIM RIGHTS.
- ALL CLAIMS MUST BE MADE WITHIN 10 DAYS AFTER RECEIPT OF GOODS.
- FINANCE CHARGE OF 1½% PER MONTH, 18% PER ANNUM, APPLICABLE TO OVERDUE ACCOUNTS.
- 15% RESTOCKING CHARGE ON ALL RETURNS

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DECORATIONS • GIFTS • FLAGS • DISPLAY SUPPLIES • SCREEN PRINTING • EXHIBITS • SIGNS • PARADE MATERIALS
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BRONNER'S EUROPEAN NATIVITY SETS

PHOTO NUMBER	DESCRIPTION	SIZE L'xW'xH'	PACK	ORDER NO.	PRICE
R-1	Moss/Bark Stable Ten 4" Wood-tone figures	16 ^{1/2} x 8 x 14	1	BVL-8537	\$ 44.00/1
R-2	Straw Roof Stable Seven 5" Hand-tinted figures	12 x 6 x 10	1	BVL-743W	48.50/1
R-3	Wood/Moss Stable Ten 7" Wood-tone figures	21 ^{1/2} x 12 x 17	1	BVL-963-10	88.00/1
S-1	Straw Roof Stable Sixteen 4" Hand-tinted figures	15 ^{1/2} x 7 ^{1/2} x 11 ^{1/2}	1	BVL-7006	58.00/1
S-2	Wood/Straw Stable Six 3" Wood-tone figures	11 ^{3/4} x 5 ^{1/2} x 8	1	BVL-1406LCD	18.50/1
S-3	Wood/Moss Stable Six 6 ^{1/2} " Hand-tinted figures	15 ^{3/4} x 5 ^{1/2} x 12 ^{3/4}	1	BVL-888	29.50/1
T-1	Wood/Bark Stable Three 4 ^{1/2} " Hand-tinted figures	7 ^{3/4} x 5 ^{1/2} x 9	1	BVL-1278	13.50/1
T-2	Wood/Moss Stable Four 3" Hand-tinted figures	8 ^{1/2} x 4 ^{1/2} x 6	1	BVL-500	10.50/1
T-3	Wood/Moss Stable Six 3 ^{1/2} " Hand-tinted figures	10 ^{1/2} x 6 ^{3/4} x 10 ^{3/4}	1	BVL-1014	19.50/1
T-4	Straw-look Plastic Stable 23 pcs. 2 ^{3/4} " Hand-tinted figures	10 x 4 x 5	1	BVL-300	19.50/1
T-5	Wood/Moss Stable Five 3 ^{1/4} " Hand-tinted figures	6 ^{3/4} x 4 x 6 ^{1/2}	1	BVL-301	9.75/1
U-1	Moss/Bark Stable Six 3" Wood-tone figures	10 ^{3/4} x 5 ^{3/4} x 9	1	BVL-8242	21.00/1
U-2	Wood/Moss Stable Seven 3" Bright-look figures	11 x 4 x 8 ^{1/2}	1	BVL-1172	10.50/1
U-3	Wood/Moss Stable Three 3" Bright-look figures	5 x 5 x 6	1	BVL-1209	6.00/1
U-4	Wood/Moss Stable Eight 3" Bright-look figures	10 x 4 x 6 ^{1/2}	1	BVL-7015	27.50/1
V-1	Wood Stable Six 3 ^{1/2} " Hand-tinted figures	13 ^{1/2} x 7 ^{1/2} x 8	1	BVL-E3/900	36.00/1
V-2	Wood Stable Six 4 ^{1/2} " Hand tinted figures	15 ^{1/2} x 7 x 11	1	BVL-843	44.00/1
V-3	Wood Stable Ten 4 ^{1/2} " Hand-tinted figures	15 ^{1/2} x 7 ^{1/2} x 10 ^{1/2}	1	BVL-853	42.00/1

BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS

PHOTO NUMBER	DESCRIPTION	PACK	ORDER NO.	PRICE
W-1	Clear W/Gold Angel	6	VLM-6514/8	\$ 34.50/6
W-2	'Christ Is Born' - Butterfly Cross on Reverse (asst'd red, blue) - 8 cm	6	VLA-84-19A	11.70/6
W-3	Gold Angel on Cloud	6	VLO-3251300	20.40/6
W-4	Frost W/Gold Silhouette - 3 Shepherds/3 Kings	6	VLA-76/45/46	20.70/6
W-5	Frost W/Gold Silhouette - Holy Family	6	VLA-76/44	20.70/6
W-6	Angel W/Peace on Earth Scroll	6	VLC-314/1	69.00/6
W-7	Singing Angel	6	VLC-03	42.00/6
W-8	Holy Family (asst'd red, blue, green) - 8 cm	6	VLA-83-30B	11.70/6
W-9	3 Shepherds/3 Kings - (asst'd red, blue, green) 8 cm	6	VLA-83-31/32B	11.70/6

ORDERING INFORMATION ORDER TOLL FREE: (800-221-2488)

11 EAST 26 STREET, NEW YORK, N.Y. 10010 (212) 679-1573

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MINIMUM ORDER - \$100 Wholesale

F.O.B. - Frankenmuth, Michigan

TERMS - Net 30 days, account unpaid after 30 days from ship date will be subject to 1 1/2% late charge per month

NEW ACCOUNTS - are requested to furnish complete references including owner's name and four current trade references and D&B references

NOTE: All prices are subject to change. Substitutes of equal or greater value may be used when warranted

1988 Wholesale Price List

**EUROPEAN
Hand Decorated
GLASS ORNAMENTS
& NATIVITY SETS**



ORDER TOLL FREE (800-221-2488)

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BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS

PHOTO NUMBER	DESCRIPTION	PACK	ORDER NO.	PRICE
A-1	Mary Contrary	6	VLC-0115	\$ 69.00/6
A-2	Humpty Dumpty	6	VLS-1042	49.50/6
A-3	Pinocchio	6	VLC-456	39.00/6
A-4	Wizzard (asst'd red, blue)	6	VLS-1040	45.00/6
A-5	Snowman	6	VLC-051P	45.00/6
A-6	Fireman	6	VLC-72-52	49.50/6
A-7	Christmas Stocking	6	VLS-1528	32.40/6
A-8	Eskimo Girl	6	VLC-460-D	39.00/6
A-9	3 Iridescent Balloons Clip-on	6	VLS-241	44.70/6
A-10	Clown	6	VLS-1622	54.00/6
A-11	3 Transparent Balloons (red, yellow, green) - Clip-on	6	VLS-24	36.00/6
B-1	Elves (asst'd wholly, w/mushroom)	6	VLC-1237/38	69.00/6
B-2	Drum	12	VLM-6702	28.50/12
B-3	Santa with Blue Eyes	6	VLS-1161	39.00/6
B-4	Bear Clown (asst'd colors)	6	VLC-1219B	58.50/6
B-5	Reindeer	6	VLC-1256	66.00/6
B-6	Penguin	6	VLS-1057/P	52.50/6
B-7	Pinocchio Head	6	VLC-1153	42.00/6
C-1	White W/3-D Poinsettia - Disc	6	VLO-37170030	\$ 23.40/6
C-2	White Satin W/Poinsettia - 8 cm Round	6	VLO-1008869-30	23.40/6
C-3	White Satin W/Poinsettia - Teardrop	6	VLO-4215869-30	21.60/6
C-4	White Satin W/Poinsettia - Disc	6	VLO-3107869-30	21.00/6
C-5	White Satin W/Poinsettia - 10 cm Round	6	VLO-1010869-30	33.00/6
C-6	White Satin W/Poinsettia - Bell	6	VLO-5507869-30	42.00/6
C-7	Red/Green/White Stripes - 8 cm Round	6	VLO-1008887	23.40/6
C-8	Red/Green/White Stripes - Heart	6	VLO-3705887	21.00/6
C-9	Red/Green/White Stripes - Small Bell	6	VLO-5505887	13.50/6
C-10	Red/Green/White Stripes - Teardrop	6	VLO-4215887	21.60/6
D-1	Red Satin W/Gold Flower - Small Bell	6	VLO-5505821-31	\$ 13.50/6
D-2	Red Satin W/Gold Flower - Heart	6	VLO-3705821-31	21.00/6
D-3	Red Satin W/Gold Flower - 8 cm Round	6	VLO-1008821-31	23.40/6
D-4	Red Satin W/Gold Flower - 10 cm Round	6	VLO-1010821-31	33.00/6
D-5	Red Satin W/Gold Flower - Teardrop	6	VLO-4215821-31	21.60/6
D-6	Gold W/Cameo - Teardrop	6	VLO-4215774-89	27.90/6
D-7	Gold W/Cameo - 10 cm Round	6	VLO-1010774-89	37.50/6
D-8	Gold W/Cameo - 8 cm Round	6	VLO-1008774-89	28.50/6
D-9	Gold W/Cameo - Heart	6	VLO-3705774-89	23.50/6
D-10	Gold W/Cameo - Large Bell	6	VLO-5507774-89	46.50/6

BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS

PHOTO NUMBER	DESCRIPTION	PACK	ORDER NO.	PRICE
E-1	Irish-Gaelic Christmas Greeting W/Stars - 8 cm	6	VLA-82-27B	\$ 11.70/6
E-2	Angel Lighting Candle - (mint green) - 8 cm	6	VLA-74-15	24.60/6
E-3	Irish-Gaelic Christmas Greeting W/Holly Scroll - 8 cm	*1	VLA-84-12	13.80/6
E-4	Country Cottage W/Old Irish Blessing on Reverse (white enamel) - 8 cm	6	VLA-83-7E	11.70/6
E-5	Old Irish Blessing W/Country Cottage on Reverse (green shiny) - 8 cm	6	VLA-83-7A	11.70/6
E-6	An Irish Creed W/Irish Cross on Reverse (green shiny) - 8 cm	6	VLA-83-9A	11.70/6
E-7	Irish Cross W/An Irish Creed on Reverse (white enamel) - 8 cm	6	VLA-83-9E	11.70/6
E-8	Irish Prayer - 8 cm	6	VLA-80-5B	11.70/6
E-9	Beaded Gold Drop W/Red Bow	6	VLJ-5331096	13.50/6
E-10	Beaded Multi-Color Drop	6	VLJ-5331097	12.00/6
E-11	Irish Blessing - 8 cm	6	VLA-80-4B	11.70/6
F-1	Finnish Christmas Greeting (Hauskaa Joulua) - 8 cm	*1	VLA-84-16	13.80/6
F-2	German Christmas Greeting (Fröhliche Weihnachten) - 8 cm	*1	VLA-84-5	13.80/6
F-3	Polish Christmas Greeting (Wesołych Świąt) - 8 cm	*1	VLA-84-6	13.80/6
F-4	Hungarian Christmas Greeting (Boldog Karácsony) - 8 cm	*1	VLA-84-14	13.80/6
F-5	English Christmas Greeting (Merry Christmas) - 8 cm	*1	VLA-84-11	13.80/6
F-6	Italian Christmas Greeting (Buon Natale) - 8 cm	*1	VLA-84-8	13.80/6
F-7	Spanish Christmas Greeting (Feliz Navidad) - 8 cm	*1	VLA-84-9	13.80/6
F-8	French Christmas Greeting (Joyeux Noël) - 8 cm	*1	VLA-84-10	13.80/6
F-9	Armenian Christmas Greeting (Shnorhavor Sourp Dzenount) - 8 cm	*1	VLA-84-13	13.80/6
F-10	Swedish Christmas Greeting (God Jul) - 8 cm	*1	VLA-84-7	13.80/6
F-11	Slovak Christmas Greeting (Veselé Vianoce) - 8 cm	*1	VLA-85-33	13.80/6
G-1	Grandma - 8 cm	6	VLA-75-49	10.50/6
G-2	Mom - 8 cm	6	VLA-75-51	10.50/6
G-3	Dad - 8 cm	6	VLA-75-52	10.50/6
G-4	Grandpa - 8 cm	6	VLA-75-50	10.50/6
G-5	Silent Night - (bluc satin) - 8 cm	6	VLA-86-33	11.70/6
G-6	Our First Christmas - 8 cm	6	VLA-75-48	10.50/6
G-7	The First Noel - (asst'd red & blue satin)	6	VLA-86-36	11.70/6
G-8	Peace in 5 Languages - 8 cm	6	VLA-86-13A	11.70/6
G-9	Happy Birthday Jesus - 8 cm	6	VLA-96-26A	11.70/6
G-10	His Name is Jesus - 8 cm	6	VLA-86-11A	11.70/6
G-11	Polish Blessing - 8 cm	6	VLA-86-15	11.70/6
H-1	Reindeer Cook	6	VLC-410	52.50/6
H-2	Octopus	6	VLS-1010	52.50/6
H-3	Cat	6	VLS-1057C	52.50/6
H-4	Mermaid	6	VLS-1012	52.50/6
H-5	Pink Elephant	6	VLS-1059	57.00/6
H-6	Crocodile	6	VLS-1149	69.00/6
H-7	Cricketer W/Musical Instrument	6	VLS-1006	52.50/6
H-8	Lion W/Curly Hair	6	VLC-1251	60.00/6
H-9	Duck W/Scarf & Apron	6	VLS-1011	58.50/6
I-1	Gent W/Cane	6	VLC-1098	58.50/6
I-2	English Soldier	6	VLS-1165	36.00/6
I-3	Nutcracker - (asst'd red & blue)	6	VLC-339/340	69.00/6
I-4	Pierrot - (asst'd black w/pink, blue, gold)	6	VLC-349/1	67.50/6
I-5	Drummer Boy	6	VLC-419	78.00/6
I-6	Spaceman on Moon	6	VLC-422	36.60/6
I-7	Fisherman	6	VLC-1283	72.00/6
I-8	Clown - (asst'd styles)	6	VLC-1216/1133	54.00/6
I-9	Spaceman - (asst'd red, blue, green, gold)	6	VLC-1196	39.00/6
J-1	Statue of Liberty Centennial - 8 cm (asst'd red, blue)	6	VLA-85-22	11.70/6
J-2/8/9	Large Baby's First Christmas 1988 - 9.5 cm (choice of: J2 pink, J8 blue)-(J9 mint green - Not Available)	4	VLA-10-8-2	16.00/4
J-3	Baby's First Christmas - (asst'd pink & blue)	6	VLA-73-11B	11.70/6
J-4	Christmas 1988 (Christmas Stocking) white ice - 8 cm	6	VLA-88-1	24.00/6
J-5	Our First Christmas 1988 - 8 cm	6	VLA-88-3	11.70/6
J-6	Baby's First Christmas 1988 - 8 cm	6	VLA-88-2	11.70/6
J-7	First Christmas in Our New Home 1988 - 9.5 cm	4	VLA-10-8-4	16.00/4

* Each ornament packaged in individual clear plastic gift box

BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS

PHOTO NUMBER	DESCRIPTION	PACK	ORDER NO.	PRICE
K-1	Blue Satin W/Shooting Star - 8cm Round	6	VLO-1008803-53	\$ 23.40/6
K-2	Blue Satin W/Shooting Star - Star	6	VLO-4705803-53	21.00/6
K-3	Blue Satin W/Shooting Star - Disc	6	VLO-3107803-53	21.00/6
K-4	Blue Satin W/Shooting Star - Bell	6	VLO-5507803-53	42.00/6
K-5	Transparent Blue W/Silver Stars - 8 cm Round	6	VLS-469TS8	18.00/6
K-6	Transparent Blue W/Silver Stars - 6 cm Round	12	VLS-469TS6	31.50/12
K-7	Transparent Blue W/Silver Stars - Onion	6	VLS-1704TS	22.50/6
K-8	Transparent Blue W/Silver Stars - Bell	6	VLS-1565TS	28.50/6
K-9	Blue Flowers on White Enamel - 8 cm	6	VLA-85-25	16.50/6
K-10	Blue Windmill on White Enamel - 8 cm	6	VLA-85-28	16.50/6
K-11	Blue Love Birds on White Enamel - 8 cm	6	VLA-85-26	16.50/6
L-1	Frost W/Gold Stars - 8 cm Round	6	VLS-817	22.50/6
L-2	Frost W/Gold Stars - 6 cm Round	12	VLS-619	31.50/12
L-3	Frost W/Gold Stars - Bell	6	VLS-1650	30.00/6
L-4	Frost W/Gold Stars - 10 cm Round	6	VLS-336	25.50/6
L-5	Clear W/Glitter Flowers - 6 cm Round	12	VLS-602	45.00/12
L-6	Clear W/Glitter Flowers - 8 cm Round	6	VLS-847	28.50/6
L-7	Clear W/Glitter Flowers - Onion	6	VLS-1720	30.00/6
L-8	Clear W/Glitter Flowers - Teardrop	6	VLS-1714	30.00/6
L-9	Clear W/Frost & Gold Glitter Design - Onion	6	VLS-252	22.50/6
L-10	Clear W/Frost & Gold Glitter Design - 6 cm Round	12	VLS-563/6	36.00/12
L-11	Clear W/Frost & Gold Glitter Design - Teardrop	6	VLS-200	22.50/6
L-12	Clear W/Frost & Gold Glitter Design - 10 cm Round	6	VLS-563-10	30.00/6
M-1	White Shiny W/Gold Glitter - Round	6	VLKF-7119	5.00/6
M-2	White Shiny W/Gold Glitter - Bell	6	VLKF-4119	5.00/6
M-3	Shiny W/Gold Glitter - Round (3 pink, 3 burgundy)	6	VLKF-7113	5.00/6
M-4	Shiny W/Gold Glitter - Bell (3 pink, 3 burgundy)	6	VLKF-4113	5.00/6
M-5	White Satin W/Multi-Color Dots - 8 cm	6	VLS-887	23.40/6
M-6	Shiny W/Gold Glitter - Bell (3 red, 3 green)	6	VLKF-4111	5.00/6
M-7	Shiny W/Gold Glitter - Round (3 red, 3 green)	6	VLKF-7111	5.00/6
N-1	Ice Cream Cone - (asst'd pink & blue)	6	VLO-37174/50/35	22.50/6
N-2	Angel - (asst'd pink, blue, gold)	6	VLC-1294	78.00/6
N-3	Lamb	6	VLC-72-22	54.00/6
N-4	Elegant Lady - (asst'd pink & blue)	6	VLC-319	62.40/6
N-5	Bear W/Hearl - (asst'd pink & blue)	6	VLO-3436/50/35	14.40/6
N-6	Pink Flamingo	6	VLC-1185/1	49.50/6
O-1	Santa Baseball Player - 8 cm	6	VLA-77-27	19.50/6
O-2	Santa Sailing - 8 cm	6	VLA-77-28	19.50/6
O-3	Santa Tennis Player - 8 cm	6	VLA-77-24	19.50/6
O-4	Santa Skier - 8 cm	6	VLA-77-23	19.50/6
O-5	Santa Football Player - 8 cm	6	VLA-77-32	19.50/6
O-6	Santa School Bus Driver - 8 cm	6	VLA-85-49	19.50/6
O-7	Santa Fireman - 8 cm	6	VLA-78-22	19.50/6
O-8	To My Teacher - 8 cm	6	VLA-76-50B	17.70/6
O-9	Red Cross-stitch Flowers & Hearts - 8cm	6	VLA-84-18A	17.70/6

BRONNER'S EUROPEAN HANDCRAFTED TREETOPS

PHOTO NUMBER	DESCRIPTION	PACK	ORDER NO.	PRICE
P-1	Double Reflector (red or gold)	11"	VLM-6225	\$ 5.00/1
P-2	Satin W/White Sugar Dots (red or gold)	12"	VLO-1910606	7.00/1
P-3	White Satin W/Poinsettia	12"	VLO-1910869-30	7.00/1
P-4	Santa	11" 3/4"	VLC-569	24.50/1
P-5	Snowman	10" 3/4"	VLC-565	9.50/1
P-6	Shiny W/Gold Glitter Scroll (red or green)	12"	VLO-1910627	7.00/1
P-7	Gold Shiny W/Gold Starburst	12"	VLO-1910804-3	7.00/1
P-8	Red Shiny W/Gold Starburst	12"	VLO-1910804-1	7.00/1
Q-1	Nativity Panorama	16" 3/4"	VLC-510	15.00/1
Q-2	Christ Child W/4 Angels	16"	VLL-308P	17.00/1
Q-3	2 Choir Children	13"	VLL-8056/PO	10.50/1
Q-4	Gold Satin W/Gold Glitter	13"	VLS-158	8.75/1
Q-5	Clear W/Frost & Gold Glitter	13" 3/4"	VLS-103	11.50/1
Q-6	White Satin W/Red Flower	13" 3/4"	VLS-138	11.50/1
Q-7	Gold Holy Family	12"	VLA-76-44BTT	11.50/1
Q-8	Angel W/Curly Hair	12"	VLC-558/1	15.00/1



517/652-9931 25 Christmas Lane P.O. Box 176
FRANKENMUTH, MICHIGAN 48734-0176 U.S.A.

Greetings of the Season:

Thank you sincerely for your inquiry regarding Bronner's custom ornaments. These unique ornaments are crafted by our glass ornament artisans in Europe.

Costs listed on the enclosed price list include production, packaging (one per poly bag, six per cardboard carton), ocean transport, inland shipment to Frankenmuth, all duties, customs brokerage fees and insurance. The minimum order quantity would be 180 pieces.

To follow through on your interest in a custom ornament, your next step would be to send us artwork or a sketch of the design you have chosen. Our art department will then offer recommendations on the feasibility of your design. After these initial steps, which can be handled via mail, we would recommend that, if possible, you and your authorized committee make an appointment to visit our showroom to discuss the details of your order, such as ornament color and design style. After artwork is finalized, three to four months are required for production and delivery.

FINANCIAL PROCEDURES:

- ...Initial meetings and discussion, no charge.
- ...Artwork preparation
 - One-sided design - \$100.00, if your art is near "camera ready", otherwise additional charges may be applicable.
 - Two-sided design - \$50.00-\$100.00 additional, depending on the intricacy of the design. (There will be no extra charge if the identical design is used on both sides.)
- ...At the time your order is placed, full payment would be required.

We would be more than happy to discuss your project with you or your committee. Please call Joanne Brewer or Wally Bronner if there is a single unanswered question, or to make an appointment.

We look forward to the pleasure of serving you!

Appreciatively yours,

BRONNER'S CHRISTMAS WONDERLAND

designers
producers
importers
exporters
distributors

JB:kjh

Joanne Brewer
Dealer Department

OVER 40 YEARS OF SERVICE



517/652-9931 25 Christmas Lane P.O. Box 176
FRANKENMUTH, MICHIGAN 48734-0176 U.S.A.

1988 PRICE LIST

CUSTOM DESIGN PRODUCED ON 8CM ROUND GLASS ORNAMENT

	<u>15 DZ</u> <u>(180 pc)</u>	<u>25 DZ</u> <u>(300 pc)</u>	<u>48 DZ</u> <u>(576 pc)</u>	<u>96 DZ</u> <u>(1152 pc)</u>	<u>144 DZ</u> <u>(1728 pc)</u>	<u>288 DZ</u> <u>(3456 pc)</u>
1. Shiny, satin, or transparent color finish with one color print	\$51.60 (4.30 ea)	\$46.20 (3.85 ea)	\$42.00 (3.50 ea)	\$37.80 (3.15 ea)	\$34.44 (2.87 ea)	\$31.44 (2.62 ea)
2. Two/three-tone color finish with one color print	\$55.80 (4.65 ea)	\$50.40 (4.20 ea)	\$45.60 (3.80 ea)	\$41.40 (3.45 ea)	\$37.68 (3.14 ea)	\$34.56 (2.88 ea)
3. Shiny, satin, or transparent color finish with two color print	\$65.64 (5.47 ea)	\$59.28 (4.94 ea)	\$54.00 (4.50 ea)	\$48.24 (4.02 ea)	\$44.04 (3.67 ea)	\$39.84 (3.32 ea)
4. Shiny, satin, or transparent color finish with three color print	\$82.44 (6.87 ea)	\$73.44 (6.12 ea)	\$66.84 (5.57 ea)	\$60.00 (5.00 ea)	\$54.60 (4.55 ea)	\$50.04 (4.17 ea)
5. Shiny, satin, or transparent color finish with tinsel, angel hair or 4 lines and one color print	\$76.08 (6.34 ea)	\$68.04 (5.67 ea)	\$62.04 (5.17 ea)	\$55.80 (4.65 ea)	\$51.00 (4.25 ea)	\$46.56 (3.88 ea)

designers
producers
importers
exporters
distributors

NOTE:

- Ornament production subject to 10% over or under run.
- Each ornament packaged in clear plastic bag, 6 per box, 288 per case.
- 9.5 cm ornament available at 90% additional cost.

OVER 40 YEARS OF SERVICE



517/652-9931 25 Christmas Lane P.O. Box 176
 FRANKENMUTH, MICHIGAN 48734-0176 U.S.A.

PLASTIC ORNAMENT BOXES
 (for use with Special Design Ornaments)
 1988 Price List

Prices when ordering a quantity of:

<u>Boxes for:</u>	<u>15 Doz.</u>	<u>25 Doz.</u>	<u>48 Doz.</u>
8 cm Ornaments	\$.50 each 6.00 doz.	\$.46 each 5.52 doz.	\$.42 each 5.04 doz.
9.5 cm Ornaments	\$ 1.00 each 12.00 doz.	\$.95 each 11.40 doz.	\$.90 each 10.80 doz.
	<u>96 Doz.</u>	<u>144 Doz.</u>	<u>288 Doz.</u>
8 cm Ornaments	\$.38 each 4.56 doz.	\$.36 each 4.32 doz.	\$.32 each 3.84 doz.
9.5 cm Ornaments	\$.85 each 10.20 doz.	\$.80 each 9.60 doz.	\$.70 each 8.40 doz.

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OVER 40 YEARS OF SERVICE



517/652-9931 25 Christmas Lane P.O. Box 176
FRANKENMUTH, MICHIGAN 48734-0176 U.S.A.

VINCENT LIPPE 1988 PRICE LIST

BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS:

<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Size</u>	<u>Description</u>
VLA-73-11B	\$11.70	8 cm	Baby's First Christmas - enamel finish (assorted - pink & blue)
VLA-75-48	10.50	"	Our First Christmas - red shiny
VLA-75-49	10.50	"	Grandma - red shiny
VLA-75-50	10.50	"	Grandpa - red shiny
VLA-75-51	10.50	"	Mom - red shiny
VLA-75-52	10.50	"	Dad - red shiny
VLA-76-50B	17.70	"	To My Teacher - white enamel finish
VLA-80-4B	11.70	"	Irish Blessing - green shiny
VLA-80-5B	11.70	"	Irish Prayer - green shiny
VLA-82-27B	11.70	"	Irish-Gaelic Christmas Greeting green shiny (Nollaigh Maith Duit)
VLA-83-7A	11.70	"	Old Irish Blessing - green shiny
VLA-83-7E	11.70	"	Old Irish Blessing - white enamel finish
VLA-83-9A	11.70	"	An Irish Creed - green shiny
VLA-83-9E	11.70	"	An Irish Creed - white enamel finish
VLA-84-18A	17.70	"	Red Cross-Stitch Flowers & Hearts-white enamel
VLA-85-22	11.70	"	Statue of Liberty - assorted red & blue
VLA-85-24A	11.70	"	Erin Go Bragh - green shiny
VLA-85-25	16.50	"	Blue Flowers on white enamel
VLA-85-26	16.50	"	Blue Love Birds on white enamel
VLA-85-28	16.50	"	Blue Windmill on white enamel
VLA-86-13A	11.70	"	Peace in 5 Languages - red shiny
VLA-86-15	11.70	"	Polish Blessing - red shiny
VLA-87-5B	11.70	"	Claddagh Ring - white enamel
VLA-87-7	13.50	"	U.S. Constitution - three-tone red/white/blue
VLA-87-11	13.50	"	Spirit of Christmas - three-tone red/white/green
VLA-88-1	24.00	"	Christmas 1988 - white ice
VLA-88-2	11.70	"	Baby's First Christmas 1988 - red shiny
VLA-88-3	11.70	"	Our First Christmas 1988 - red satin
	<u>Wholesale Price Per Box of 4</u>		
VLA-10-8-2	\$16.00	9.5 cm	Large Baby's First Christmas 1988 - satin (assorted - pink & blue)
VLA-10-8-4	16.00	"	First Christmas in Our New Home 1988-red satin

NOTE: Above prices are subject to change. Substitutes of equal or greater value may be used when warranted.

Minimum Order - \$100.00 Wholesale
F.O.B. Frankenmuth, Michigan
Terms: Net 30 days

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517/652-9931 25 Christmas Lane P.O. Box 176
 FRANKENMUTH, MICHIGAN 48734-0176 U.S.A.
VINCENT LIPPE 1988 PRICE LIST

Page 3

BRONNER'S EUROPEAN HANDCRAFTED GLASS ORNAMENTS IN CLEAR PLASTIC BOXES:

Style Number	Wholesale Price Per 6	Size	Description
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CHRISTMAS GREETING ORNAMENTS - RED SHINY:

VLA-84-5	\$13.80	8 cm	German (Fröhliche Weihnachten)
VLA-84-6	13.80	"	Polish (Wesołych 'Swiat)
VLA-84-7	13.80	"	Swedish (God Jul)
VLA-84-8	13.80	"	Italian (Buon Natale)
VLA-84-9	13.80	"	Spanish (Feliz Navidad)
VLA-84-10	13.80	"	French (Joyeux Noël)
VLA-84-11	13.80	"	English (Merry Christmas)
VLA-84-12	13.80	"	Irish-Gaelic - green shiny (Nollaigh Maith Duit)
VLA-84-13	13.80	"	Armenian (Shnorhavor Sourp Dzenount)
VLA-84-14	13.80	"	Hungarian (Boldog Karacsony)
VLA-84-16	13.80	"	Finnish (Hauskaa Joulua)
VLA-85-33	13.80	"	Slovak (Veselé Vianoce)

CHRISTMAS GREETING & CUSTOMS - TWO-TONE GOLD/WHITE:

VLA-87-24	15.00	8 cm	England (Merry Christmas)
VLA-87-25	15.00	"	Germany (Fröhliche Weihnachten)
VLA-87-26	15.00	"	Poland (Wesołych 'Swiat)
VLA-87-27	15.00	"	Italy (Buon Natale)
VLA-87-28	15.00	"	Sweden (God Jul)
VLA-87-29	15.00	"	France (Joyeux Noël)
VLA-87-30	15.00	"	Greece (Καλά Χριστούγεννα)
VLA-87-31	15.00	"	Denmark (Glædelig Jul)
VLA-87-32	15.00	"	Mexico (Feliz Navidad)
VLA-87-33	15.00	"	Norway (Gledelig Jul)
VLA-87-36	15.00	"	U.S.A. (Merry Christmas)
VLA-88-4	15.00	"	Ireland (Nollaigh Maith Duit)-green/white
VLA-88-5	15.00	"	Holland/Netherlands (Vrolijk Kerstmis)
VLA-88-6	15.00	"	Canada (Merry Christmas)
VLA-88-7	15.00	"	Philippines (Maligayang Pasko)

SKYLINES:

VLA-85-59	13.50	8 cm	San Francisco - assorted red & blue
VLA-85-60	13.50	"	New York - assorted black & white

NOTE: Above prices are subject to change.
 Substitutes of equal or greater
 value may be used when warranted.

Minimum Order - \$100.00 Wholesale
 F.O.B. Frankenmuth, Michigan
 Terms: Net 30 days

designers
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 distributors

VINCENT LIPPE 1988 PRICE LIST

BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS (continued):

<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Size</u>	<u>Shape</u>	<u>Description</u>
VLE-7/0	\$17.70	7 cm	Small Oval	Stripes with Glitter - assorted
VLE-7/ORF	21.00	"	Oval Reflector	Shiny with Glitter - assorted
VLE-8/RFR	21.00	8 cm	Round Reflector	Shiny with Glitter - assorted
VLE-9/0	21.00	9 cm	Large Oval	Stripes with Glitter - assorted

BRONNER'S GLASS CHRISTMAS ORNAMENTS CRAFTED IN THE U.S.A.:

<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Shape</u>	<u>Description</u>
VLKF-4111	\$5.00	Bell	Shiny with Gold Glitter - 3 red, 3 green
VLKF-7111	5.00	Round	" " " "
VLKF-4113	5.00	Bell	Shiny with Gold Glitter - 3 pink, 3 burgundy
VLKF-7113	5.00	Round	" " " "
VLKF-4119	5.00	Bell	White Shiny with Gold Glitter
VLKF-7119	5.00	Round	" " " "

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BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS (continued):

<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Size</u>	<u>Description</u>
RELIGIOUS ORNAMENTS:			
VLA-74-15	\$24.60	8 cm	Angel Lighting Candle - mint green satin
VLA-76-44	20.70	"	Holy Family - frost with gold silhouette
VLA-76-45/46	20.70	"	3 Shepherds/3 Kings-frost with gold silhouette
VLA-83-30B	11.70	"	Holy Family - enamel finish (assorted - red, blue, green)
VLA-83-31/32B	11.70	"	3 Shepherds/3 Kings - enamel finish (assorted - red, blue, green)
VLA-84-19A	11.70	"	Butterfly & Cross/Christ is Born - enamel finish (assorted - red & blue)
VLA-86-11A	11.70	"	His Name is Jesus - red shiny
VLA-86-26A	11.70	"	Happy Birthday Jesus - red shiny
VLA-86-33	11.70	"	Silent Night - blue satin
VLA-86-36	11.70	"	The First Noel - satin finish (assorted - red & blue)
VLC-03	42.00	form	Singing Angel
VLC-314/1	69.00	form	Angel with Peace on Earth
VLM-6514/8	34.50		Clear Round with Gold Angel in Center
VLO-3251300	20.40	form	Gold Angel on Cloud
SANTA SERIES:			
VLA-77-23	19.50	8 cm	Santa Skier - white enamel
VLA-77-24	19.50	"	Santa Tennis Player - white enamel
VLA-77-27	19.50	"	Santa Baseball Player - white enamel
VLA-77-28	19.50	"	Santa Sailing - white enamel
VLA-77-32	19.50	"	Santa Football Player - white enamel
VLA-78-22	19.50	"	Santa Fireman - white enamel
VLA-85-49	19.50	"	Santa School Bus Driver - white enamel

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VINCENT LIPPE 1988 PRICE LIST

Page 4A

BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS:

<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Size</u>	<u>Shape</u>	
VLE-9/ORF	\$25.50	9 cm	Oval Reflector	Shiny with Glitter - assorted
VLE-10/RFR	25.50	10 cm	Round Reflector	Shiny with Glitter - assorted
VLE-106/819/5	10.50	6 cm	Round	Gold/Pink Crackle Design
VLE-108/819/5	15.00	8 cm	Round	" " " "
VLE-250/819/5	15.00		Disc	" " " "
VLE-273/819/5	15.00		Teardrop	" " " "

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<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Shape</u>	<u>Description</u>
VLJ-5331096	\$13.50	Drop	Beaded Gold with Red Bow
VLJ-5331097	12.00	Drop	Beaded Multi-Color
VLO-1008869-30	23.40	8cm Round	White Satin with Poinsettia
VLO-1010869-30	33.00	10cm Round	" "
VLO-3107869-30	21.00	Disc	" "
VLO-4215869-30	21.60	Teardrop	" "
VLO-5507869-30	42.00	Bell	" "
VLO-1008821-31	23.40	8cm Round	Red Satin with Gold Flower
VLO-3705821-31	21.00	Heart	" "
VLO-4215821-31	21.60	Teardrop	" "
VLO-5505821-31	13.50	Small Bell	" "
VLO-1010821-31	33.00	10cm Round	" "
VLO-1008803-53	23.40	8cm Round	Blue Satin with Shooting Star
VLO-3107803-53	21.00	Disc	" "
VLO-4705803-53	21.00	Star	" "
VLO-5507803-53	42.00	Bell	" "
VLO-1008774-89	28.50	8cm Round	Gold with Cameo
VLO-3705774-89	22.50	Heart	" "
VLO-4215774-89	27.90	Teardrop	" "
VLO-5507774-89	46.50	Large Bell	" "
VLO-1010774-89	37.50	10cm Round	" "
VLO-37170030	23.40	Disc	White with 3-D Poinsettia
VLO-1008887	23.40	8cm Round	Red/Green/White Stripes
VLO-3705887	21.00	Heart	" "
VLO-4215887	21.60	Teardrop	" "
VLO-5505887	13.50	Small Bell	" "
VLO-3436/50/35	14.40	Form	Bear with Heart (assorted pink & blue)
VLO-37174/50/35	22.50	Form	Ice Cream Cone (assorted pink & blue)

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BRONNER'S EUROPEAN HANDCRAFTED GLASS CHRISTMAS ORNAMENTS (continued):

<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Shape</u>	<u>Description</u>
VLS-24	\$36.00	Balloons	3 Transparent Balloons - clip-on red, yellow & green
VLS-241	44.70	Balloons	3 Iridescent Balloons - clip-on
VLS-887	23.40	8cm Round	White Satin with Multi-color Dots
VLS-200	22.50	Teardrop	Clear with Frost & Gold Glitter Design
VLS-252	22.50	Onion	" "
VLS-563/10	30.00	10cm Round	" "
VLS-563/6	36.00/doz*	6cm Round	" "
VLS-469TS8	18.00	8cm Round	Transparent Blue with Silver Stars
VLS-1565TS	28.50	Bell	" "
VLS-1704TS	22.50	Onion	" "
VLS-469TS6	31.50/doz*	6cm Round	" "
VLS-847	28.50	8cm Round	Clear with Glitter Flowers
VLS-1714	30.00	Teardrop	" "
VLS-1720	30.00	Onion	" "
VLS-602	45.00/doz*	6cm Round	" "
VLS-336	25.50	10cm Round	Frost with Gold Stars
VLS-817	22.50	8cm Round	" "
VLS-1650	30.00	Bell	" "
VLS-619	31.50/doz*	6cm Round	" "

* 6cm round packaged and sold per box of 12 only.

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VINCENT LIPPE 1988 PRICE LIST

Page 7

BRONNER'S EUROPEAN NOVELTY MOUTH BLOWN CHRISTMAS ORNAMENTS:

<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Description</u>
VLC-042P	\$23.40	Lollipop
VLC-051P	45.00	Snowman
VLC-72-22	54.00	Lamb
VLC-72-52	49.50	Fireman
VLC-0115	69.00	Mary Contrary
VLC-319	62.40	Elegant Lady (assorted pink & blue)
VLC-339/340	69.00	Nutcracker (assorted red & blue)
VLC-349/1	67.50	Pierrot (assorted black w/pink, blue, gold glitter)
VLC-410	52.50	Reindeer Cook
VLC-419	78.00	Drummer Boy
VLC-422	36.60	Spaceman on Moon
VLC-456	39.00	Pinocchio
VLC-460D	39.00	Eskimo Girl
VLC-1098	58.50	Gent with Cane
VLC-1116	49.50	Hobo
VLC-1153	42.00	Pinocchio Head
VLC-1185/1	49.50	Pink Flamingo
VLC-1196	39.00	Spaceman (assorted red, blue, green & gold)
VLC-1216/1133	54.00	Clown (assorted styles)
VLC-1219B	58.50	Bear Clown (assorted colors)
VLC-1237/38	69.00	Elves (assorted w/holly, w/mushrooms)
VLC-1251	60.00	Lion with Curly Hair
VLC-1256	66.00	Reindeer
VLC-1283	72.00	Fisherman
VLC-1294	78.00	Angel (assorted pink, blue, gold)
VLM-6702	28.50/doz*	Drum

* Packaged and sold per box of 12 only.

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BRONNER'S EUROPEAN NOVELTY MOUTH BLOWN CHRISTMAS ORNAMENTS (continued):

<u>Style Number</u>	<u>Wholesale Price Per Box of 6</u>	<u>Description</u>
VLS-1006	\$52.50	Cricket with Musical Instrument
VLS-1010	52.50	Octopus
VLS-1011	58.50	Duck with Scarf & Apron
VLS-1012	52.50	Mermaid
VLS-1020	32.40	Banana Man
VLS-1024	49.50	Clown clip-on
VLS-1040	45.00	Wizzard (assorted red & blue)
VLS-1042	49.50	Humpty Dumpty
VLS-1057/C	52.50	Cat
VLS-1057/P	52.50	Penguin
VLS-1059	57.00	Pink Elephant
VLS-1077	42.00	Champagne in Ice Bucket
VLS-1149	69.00	Crocodile
VLS-1151	42.00	Brown Bear
VLS-1161	39.00	Santa with Blue Eyes
VLS-1165	36.00	English Soldier
VLS-1528	32.40	Christmas Stocking
VLS-1622	54.00	Clown
VLS-1758	42.00	Christmas Rock Record

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VINCENT LIPPE 1988 PRICE LIST

Page 9

BRONNER'S EUROPEAN HANDCRAFTED GLASS TREETOPS:

<u>Style Number</u>	<u>Wholesale Price Per Each</u>	<u>Size</u>	<u>Description</u>
VLA-76-44BTT	\$11.50	12"	Gold Holy Family - frost
VLC-510	15.00	16½"	Panorama with Nativity
VLC-558/1	15.00	12"	Angel with Curly Hair
VLC-565	9.50	10¼"	Snowman
VLC-569	24.50	11½"	Santa
VLL-308P	17.00	16"	4 Angels & Baby - frost
VLL-8056/P0	10.50	13"	2 Choir Boys - frost
VLM-6225	5.00	11"	Double Reflector - shiny (red or gold)
VLO-1910606	7.00	12"	Satin with White Sugar Dots (red or gold)
VLO-1910627	7.00	12"	Shiny with Gold Glitter Scroll (red or green)
VLO-1910804-1	7.00	12"	Red Shiny with Gold Starburst
VLO-1910804-3	7.00	12"	Gold Shiny with Gold Starburst
VLO-1910869-30	7.00	12"	White Satin with Poinsettia
VLS-103	11.50	13½"	Clear with Frost & Gold Glitter Design
VLS-138	11.50	13½"	White Satin with Red Flower
VLS-158	8.75	13"	Gold Satin with Gold Glitter

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Page 10

BRONNER'S EUROPEAN NATIVITY SETS:

<u>Style Number</u>	<u>Wholesale Price Per Set</u>	<u>Stable Description-L'xW'xH'</u>	<u>Hand Painted Plastic Figures (height based on standing figure)</u>
BVL-300	\$19.50	Straw-look Plastic 10x4x5	23 Pcs 2¼" Hand-tinted figures
BVL-301	9.75	Wood/Moss 6-3/4x4x6-1/2	Five 3¼" Hand-tinted figures
BVL-500	10.50	Wood/Moss 8-1/2x4-1/2x6	Four 3" Hand-tinted figures
BVL-701	11.50	Wood/Moss 9-3/4x5x6-1/2	Seven 4" Hand-tinted figures
BVL-743W	48.50	Straw Roof 12x6x10	Seven 5" Wood-tone figures
BVL-840	24.50	Wood/Moss 9-1/4x4x7	Seven 3" Hand-tinted figures
BVL-843	44.00	Wood 15-1/2x7x11	Six 4½" Hand-tinted figures
BVL-853	42.00	Wood 15-1/2x7-1/2x10-1/2	Ten 4½" Hand-tinted figures
BVL-888	29.50	Wood/Moss 15-3/4x5-1/2x12-3/4	Six 6¼" Hand-tinted figures
BVL-963-10	88.00	Wood/Moss 21-1/2x12x17	Ten 7" Wood-tone figures
BVL-1004	6.00	Moss 6-3/4x2-1/2x5	Three 2" Hand-tinted figures
BVL-1014	19.50	Wood/Moss 10-1/2x6-1/4x10-1/4	Six 3½" Hand-tinted figures
BVL-1016	34.00	Moss/Bark 15-1/2x8-1/2x15-1/2	Six 4" ceramic-look figures
BVL-1153	9.00	Wood/Moss 9x4x7-1/4	Six 4" Bright-look figures
BVL-1172	10.50	Wood/Moss 11x4x8-1/2	Seven 3" Bright-look figures
BVL-1209	6.00	Wood/Moss 5x5x6	Three 3" Bright-look figures
BVL-1236	13.50	Moss/Bark 11x6x12-1/4	Seven 3" Bright-look figures
BVL-1278	13.50	Wood/Bark 7-3/4x5-1/2x9	Three 4¼" Hand-tinted figures
BVL-1406LCD	18.50	Wood/Straw 11-3/4x5-1/2x8	Six 3" Wood-tone figures
BVL-1482	13.50	Straw/Moss 9-1/2x4-1/2x7-1/2	Three 3¼" Hand-tinted figures
BVL-1500	22.00	Straw/Moss 13x7-1/4x9	Seven 3½" Hand-tinted figures

(contined on next page)



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Page 11

BRONNER'S EUROPEAN NATIVITY SETS (continued):

<u>Style Number</u>	<u>Wholesale Price Per Set</u>	<u>Stable Description-L'xW'xH'</u>	<u>Hand Painted Plastic Figures (height based on standing figure)</u>
BVL-1514	\$27.50	Straw/Moss 12x5x9	Seven 3" Hand-tinted figures
BVL-1535	15.50	Straw/Bark 10-1/2x4-1/2x8	Five 3" Hand-tinted figures
BVL-7006	58.00	Straw Roof 15-1/2x7-1/2x11-1/2	Sixteen 4" Hand-tinted figures
BVL-7015	27.50	Wood/Moss 10x4x6-1/2	Eight 3" Bright-look figures
BVL-8242	21.00	Moss/Bark 10-3/4x5-1/4x9	Six 3" Wood-tone figures
BVL-8537	44.00	Moss/Bark 16-1/2x8x14	Ten 4" Wood-tone figures
BVL-E1/035	58.00	Wood 18x9-3/4x14	Six 6 1/2" Molded rubber figures
BVL-E3/900	36.00	Wood 13-1/2x7-1/2x8	Six 3 1/2" Hand-tinted figures
BVL-E7/BL	18.75	Wood 9x3-1/2x5-1/2	Three 3 1/2" Bright-look figures
BVL-E7/031	19.50	Wood 9x3-1/2x5-1/2	Four 3 1/4" Bright-look figures

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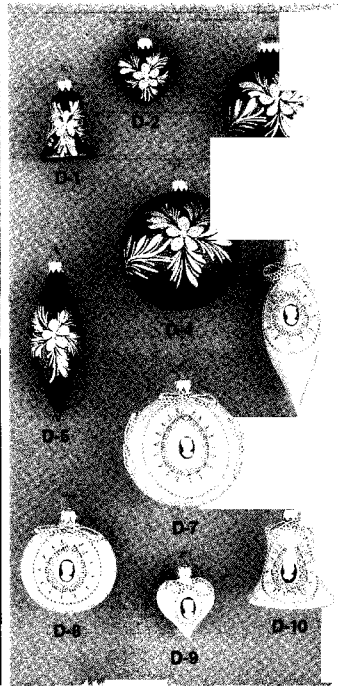
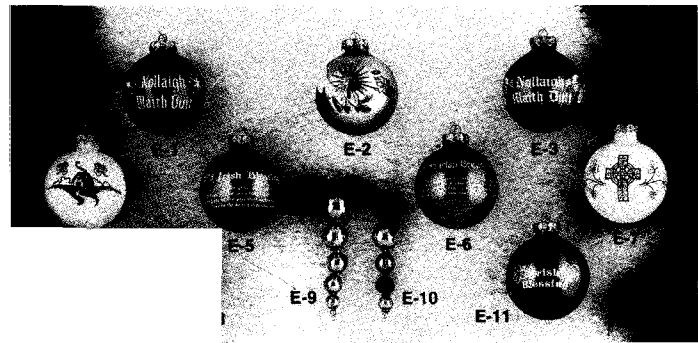
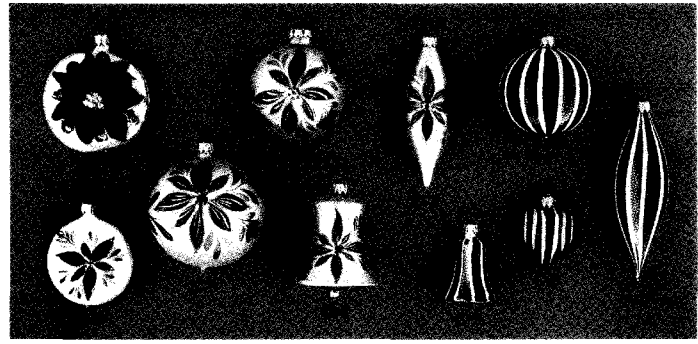
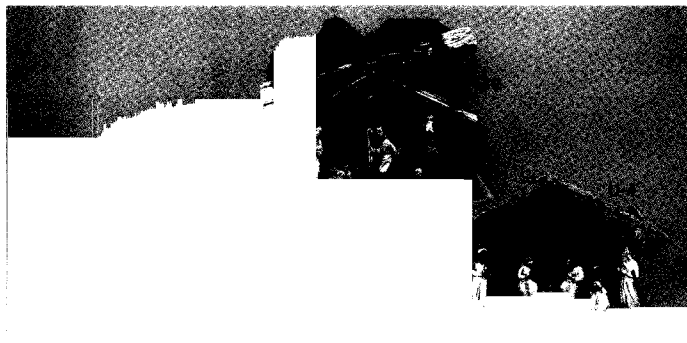
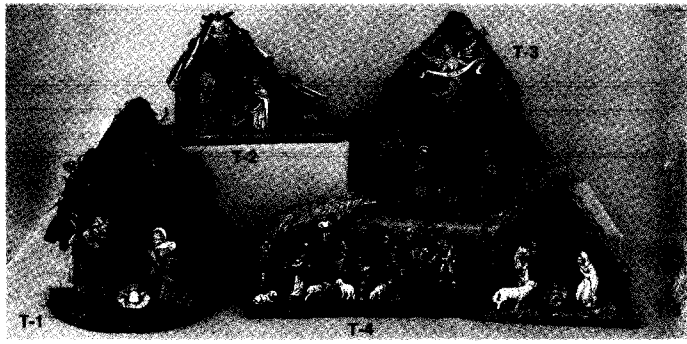
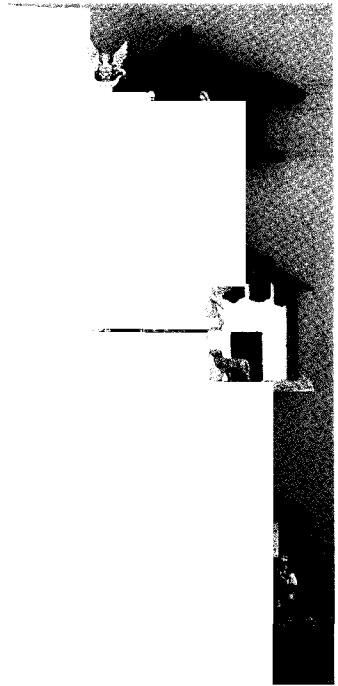
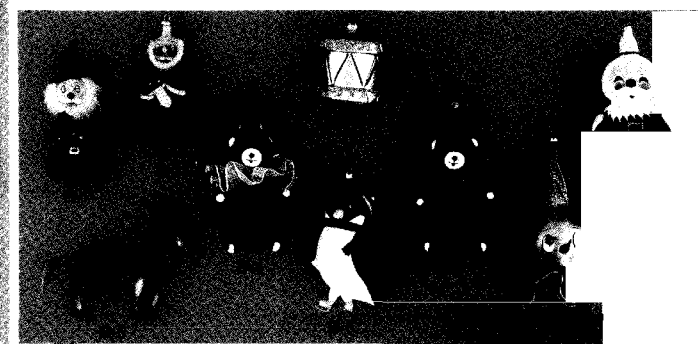
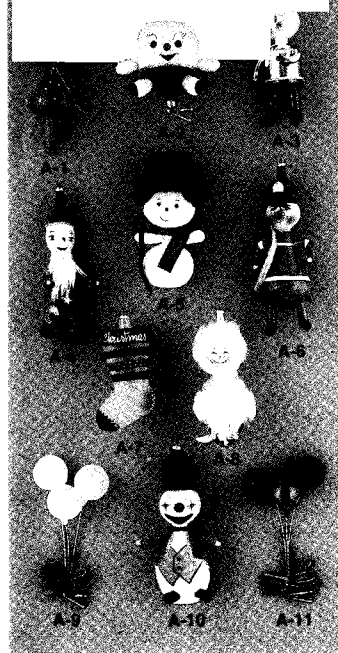
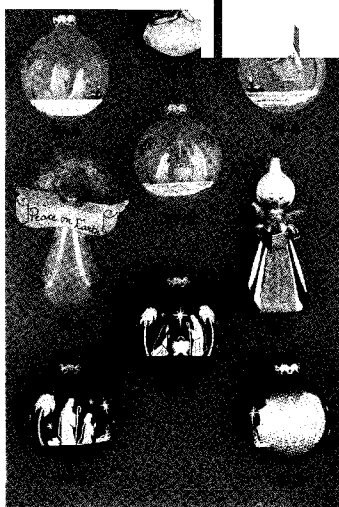
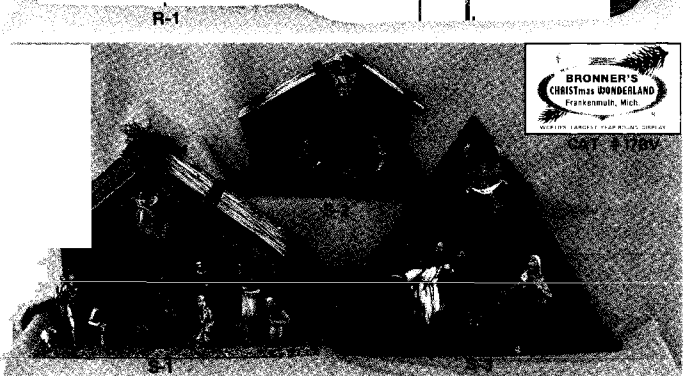
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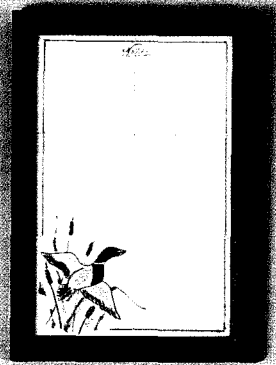
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Vincent Lippe



The Empty Nest

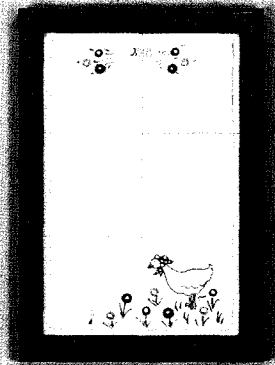
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114



115

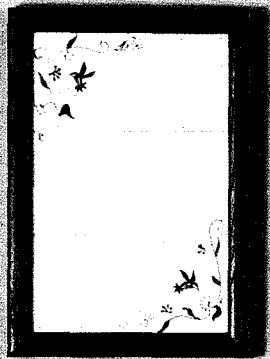


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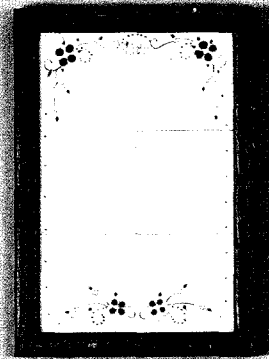


102

Each 10" x 14 1/2" ceramic tile noteboard is completely hand painted in California and signed by the artist. Tiles are kiln fired and come in a solid oak frame with dry-erase marker. Messages wipe off easily with dry cloth or paper towel.



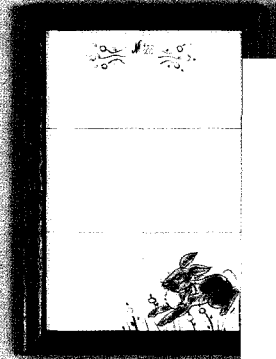
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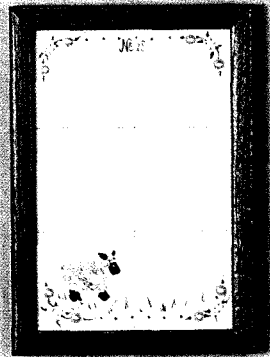
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116



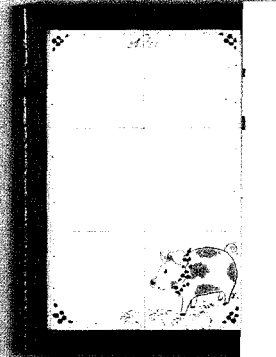
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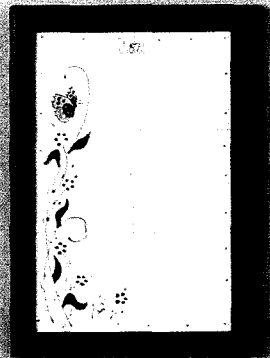
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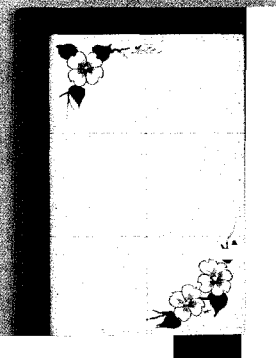
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200



These 7" x 7" hand painted wedding, anniversary and baby announcement tiles come with a permanent marker for your own personalization. Also available in most noteboard designs. Check price list.

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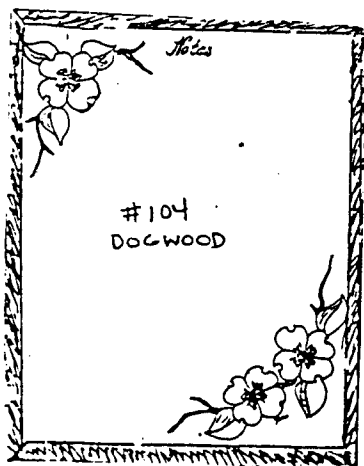
MEMO BOARDS

\$18.00 each

The hand-painted ceramic tiles are signed by the artist and kiln-fired. Each memo board is ready-to-hang in an oak frame and comes with its own dry marker.

#102	Purple Iris	#108	Pink & White Pig
#103	Hummingbird	#110	Sheep
#104	Dogwood	#111	Pelican on Post
#105	Goose	#112	Peach Flowers
#106	Butterfly	#113	Teddy Bear w/heart
#107	Grey Stripe Cat	#114	Mallard

Additional dry markers can be ordered for \$12 - DZ.



NEW ITEM: A 6" square ceramic tile in an oak frame and ready-to-hang comes with its own permanent marker for personalizing! \$12.50 each.

#200	Flower Heart	#211	Pelican
#205	Goose	#213	Teddy Bear w/Heart
#207	Cat	#214	Mallard
#208	Pig		

Represented by

Vincent Lippe